

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110029
Department of Surgical Discipline
(Stores Section)

F. No. 20/Surgery/Proprietary/2019-20/St.

Dated: 11.02.2020

Subject: Purchase of Endo GIA Reloads 60mm, Item Code: TEGIA60AXT, TEGIA60AMT and TEGIA60AVM on proprietary basis rates – reg.

The request has been received from the Surgeon of Department of Surgical Discipline for purchase of subject item from M/s India Medtronic Pvt. Ltd. through their authorized distributors M/s Arogya International on proprietary basis. The proposal submitted by M/s Arogya International, 303/D-6, Kumar House, Central Market, Prashant Vihar, New Delhi 110085 India. PAC certifications are attached herewith.

The above document are being uploaded on AIIMS Website for open information to prospective manufactures to submit their objections/comments, (if any) regarding proprietary nature of the equipment/item within 15 days giving reference No. 20/Surgery/Prop./2019-20/St. The comments should be received in the office of Sr. Stores Officer (Surgery), Department of Surgical Disciplines, Center for Medical Education & Technology (CMET), Educational Hall, 1st Floor, (Near B.B Dikshit Library), AIIMS, Ansari Nagar, New Delhi-110029 on or before 29/02/2020 up to 04:00 p.m., failing which, it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.


Sr. Stores Officer (Surgery)

Encl: Related documents enclosed.

1. PAC Certificate enclosed.
2. Specification of equipment.

December 4, 2019

PROPRIETARY ARTICLE CERTIFICATE

This is to Certify and confirm that the following items are the proprietary products of Covidien Inc, 15 Hampshire Street, Mansfield, MA 02048 USA

| CFN | Product Name |
|-----------|---------------------------|
| EGIA60AXT | EGIA 60 EXTRA THICK SULU |
| EGIA60AMT | EGIA 60 MED THICK SULU |
| EGIA60AVM | EGIA 60 VASCULAR MED SULU |

The product design and specification are proprietary of and controlled by Covidien Inc.

FOR INDIA MEDTRONIC PVT. LIMITED

Lipi Chakhaia
(Lipi Chakhaia)

Manager, Regulatory Affairs

Email id- lipi.chakhaia@medtronic.com

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Medtronic

India Medtronic Pvt. Ltd.
CIN: U33110MH1993PTC204814
1241, Solitaire Corporate Park,
Bldg No. 12, 4th Floor,
Andheri - Ghatkoper Link Road,
Andheri (East), Mumbai - 400093,
India www.medtronic.co.in

tel +91-22 33074700/1/2/3
fax +91-22 33074704

9 September 2019

To,
All India Institute of Medical Sciences
Sri Aurobindo Marg, Ansari Nagar
Ansari Nagar East, New Delhi- 110029
Delhi

Dear Sir/Ma'am,

We India Medtronic Private Limited situated at 1241, Solitaire Corporate Park, Building No.12, 4th Floor Andheri-Ghatkoper Link Road, Andheri (East) Mumbai - 400 093, India who are the subsidiary of Medtronic PLC. with address at 25-28 North Wall Quay, Dublin 1, Ireland established and reputable manufacturers of Medtronic range of medical devices, hereby certify that Vishaveer Verma And Suman Verma, Jointly And Severally Trading As Arogya International, a company having its principal place of business at 303, Kumar House, Block-D-6, Central Market Prashant Vihar, Delhi 110085, India is as on today and until 31 March 2021, authorized distributor of India Medtronic Private Limited pursuant to the Distributor Agreement dated 1 April 2019, for the resale of all products sold under the class of trade known as Access (AC), Instruments & Ligation (LA), Open Stapling (OS) and Endo Stapling (SP) to your institution.

As a company policy, all our agreements with independent distributors are renewed once in two (2) years. Further, we wish to confirm to you that in case the distributor agreement with Vishaveer Verma And Suman Verma, Jointly And Severally Trading As Arogya International, is not extended or terminated for any reason whatsoever, India Medtronic Private Limited undertakes to meet the servicing, importing, honoring guarantee / warranty and product quality related legal obligations incumbent on reputable suppliers with respect to supplies made.

We further certify the technical adequacy and expertise of the above products offered by us to Vishaveer Verma And Suman Verma, Jointly And Severally Trading As Arogya International, and we will provide them with back up support for supplies, spare parts and technical updates.

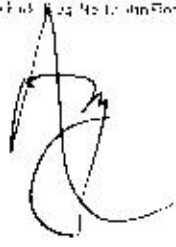
Yours faithfully

For India Medtronic Private Limited


Arun Kaushik
Authorized Signatory










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**ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029
DEPARTMENT OF SURGICAL DISCIPLINES
PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

| | | |
|---|--|---|
| 1 | Item/Type/Model No. Required along with specification. | Purchase of Accessories of iDrive 1. Item Code: TEGIA60AXT – 60mm Reloads for reusable power staple 2. Item Code: TEGIA60AMT – 60mm Reloads for reusable power staple 3. Item Code: TEGIA60AVM – 60mm Reloads for reusable power staple |
| 2 | Is the item a spare part attachment or accessory for existing equipment. | Yes – It is Accessories of iDrive , 60mm Reloads for reusable power staple and it is a consumable item. |
| 3 | Name of the manufactures/Supplier of the item proposed by the indenter. | M/s Covidien llc, 15 Hampshire Street, Mansfield, MA 02048 USA through there authorised distributor M/s Arogya International , Corp. Office: 1211, Pearls Omaxe Tower 2, Netaji Subhash Palace, Pitampura, Delhi-110034 |
| 4 | Are they sole manufacturers/sold distributors of the item. | Yes |
| 5 | Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other. | No other similar Accessories of iDrive , 60mm Reloads for reusable power staple available and compatible with existing equipment. It is close system. |
| 6 | What were the efforts made to locate alternative source of supply of use other substitutes. | Efforts made on Internet to search this on GeM and there is no other alternative source. |
| 7 | Why open/limited tender can't be resorted to, for locating alternative source. | This is proprietary Items of M/s Covidien llc, 15 Hampshire Street, Mansfield, MA 02048 USA |
| 8 | Are the proprietary Items certifying that the rates are reasonable or not. | Fall Clause declaration submitted by M/s Arogya International regarding the rates of the items |
| 9 | Any other justification for procuring item from single source. | M/s Covidien llc, 15 Hampshire Street, Mansfield, MA 02048 USA is only available source of procurement of this kind of product. |

The above mentioned information is provided by the firm.

I/We certify that the software license at Sr. No. 1 above is required to be procured on single tender basis as the source supply is definitely known/the specified brand proposed was advantages in meeting our functional requirement and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.


Dr. Hemanga K. Bhattacharjee
Additional, Prof. of Surgery


HdD, Deptt. of Surgical Disciplines


Dr. Anush Ranjan
Associate, Prof. of Surgery

(STORES SECTION)
DEPARTMENT OF SURGICAL DISCIPLINES
ALL INDIA INSTITUTE OF MEDICAL SCIENCES

Sub: Procurement for purchase of Accessories of iDrive,60mm Reloads for reusable power staple Item Code: TEGIA60AXT, TEGIA60AMT and TEGIA60AVM for Laparoscopic Surgery. Rate reasonability & urgency certificate thereof.

Certified that the following members of the Technical Committee are jointly and individually satisfied that the goods recommended for purchase are of the requisite specification and quality, priced at the prevailing market rate. The subject items are urgently required in surgery Department.





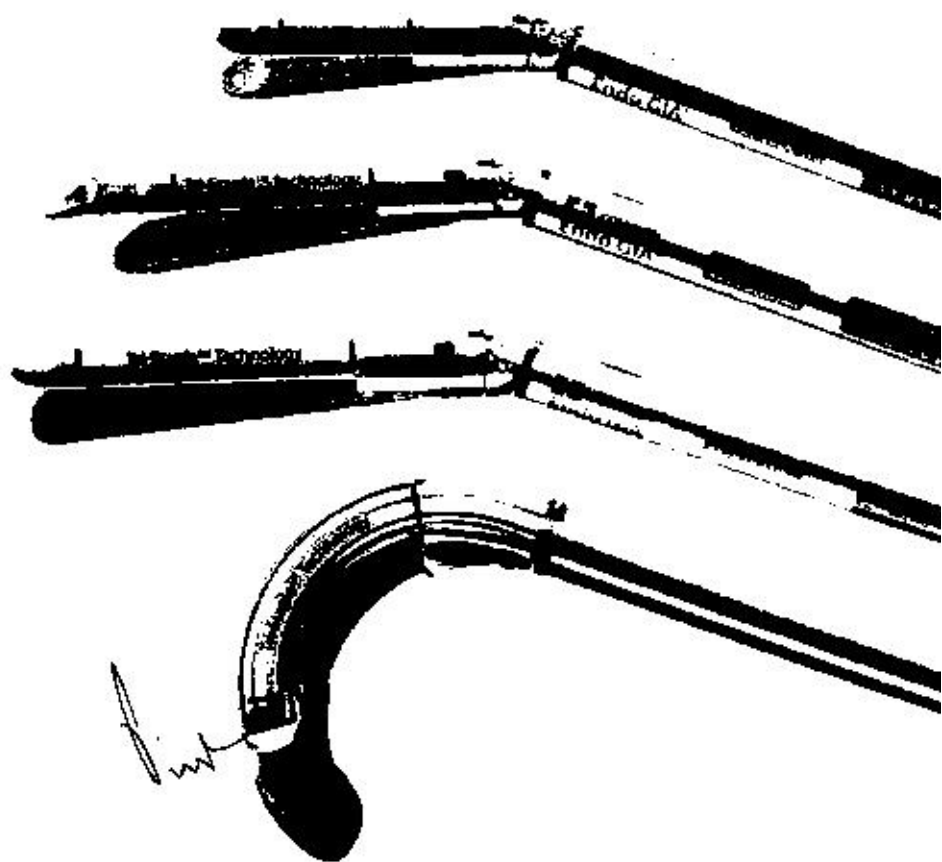




Advanced Tissue Management
with Tri-Staple Technology

Specialty Stapling Solutions Portfolio

**Minimizing The Challenges
Associated With Extra-Thick, Hard
To Reach And High-Risk Tissues**



COVIDIEN

positive results for life

AK

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An Advanced Solution For Every Tissue Management Challenge

No single stapler can address the wide range of tissue management issues surgeons can face on a daily basis. That's why Covidien has developed a portfolio of stapling solutions designed to meet specific needs and challenges. Each reload incorporates unique and proprietary design features that deliver performance conventional staplers simply can't match.

Extra Thick Tissue

Endo GIA™ Black Reload

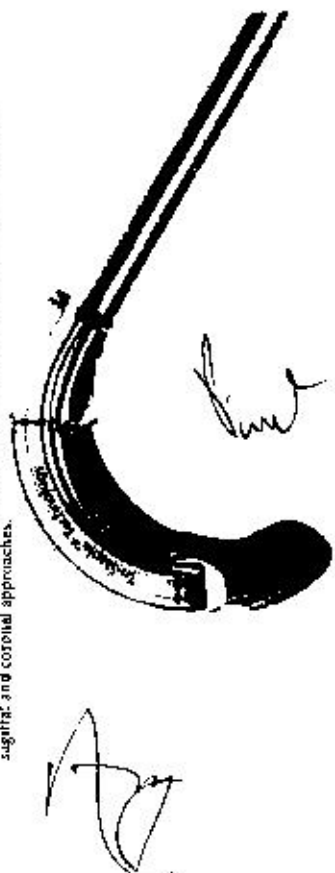
The only reload designed specifically for use in extra-thick tissue applications, the Endo GIA™ Black Reload offers a 50% thicker tissue gauge compared to the Echelon Flex™ green reload®. It is ideal for thick, dense tissues commonly found in challenging bariatric and thoracic procedures.



Access To The Pelvic Floor

Endo GIA™ Radial Reload

The breakthrough design of the Endo GIA™ Radial Reload provides access 1-2 cm lower in the pelvis compared to Ethicon Contour™, offering the potential for greater distal margins. The proprietary geometry also offers enhanced maneuverability that allows for sagittal and coronal approaches.



Hard To Reach Tissues And Vessels

Endo GIA™ Curved Tip Reload

The first and only reload with a curved tip on the distal end of the jaw, the Endo GIA™ Curved Tip Reload facilitates access in challenging tissue conditions. The unique design enhances visualization and maneuverability while allowing for blunt dissection and mobilization – benefits that may result in operative time savings during dissection of anatomical structures.



Small, Narrow and Tight Spaces

Endo GIA™ 30 mm Reload

The Endo GIA™ 30 mm Reload is the only stapler designed specifically for use in situations where space is limited. With its extra-short design, it provides outstanding access and maneuverability in cavities that can't accommodate larger sized reloads.



Advanced Technology For Optimal Interaction Between Stapler And Tissue

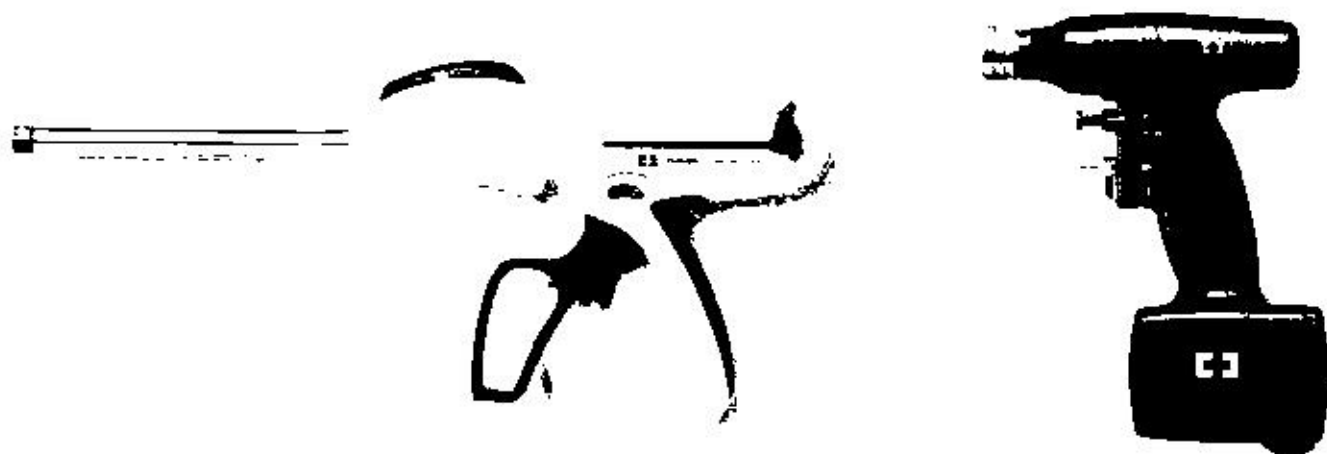


In-Staple Technology

Each reload in the specialty stapling portfolio incorporates Covidien's proprietary Tri-Staple™ technology. With its unique design elements like a stronger fluid anvil, stepped cartridge face and staggered staple heights, In-Staple™ technology delivers intelligent compression that can reduce stress on tissue during clamping and compression* and may allow greater perfusion into the staple line.

Universal Compatibility Means More Flexibility And Greater Economy

Now you can be sure you have the right reload for every firing, all with a single handle — no matter what tissue challenge comes your way. Each reload in the Specialty Stapling Portfolio is fully compatible with Covidien's Endo GIA™ Ultra Universal staplers as well as the iDrive™ Ultra stapling system. This unprecedented versatility not only allows for an improved user experience for surgeons, but can offer significant inventory efficiencies.

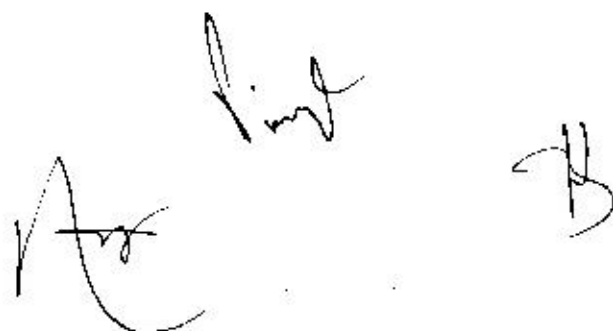


Endo GIA™ Ultra Universal Handle:

- Ergonomic design
- Precise articulation
- One-handed grasping
- Available in three lengths (Short, Standard, XL) for procedure-specific use

iDrive™ Ultra Stapling System:

- Only fully powered, reusable, battery-operated endoscopic stapler
- One-handed push-button operation
- Unprecedented precision, even in variable tissue



10/15/11

™ Trademark of its respective owner

1. Indicated tissue thickness range: Endo GIA™ (black) 1mm to 3.00 mm vs. iDrive™ (blue) 1mm to 3.0 mm

2. Pull-out forces are serial comparison comparative human subject study scores as reported by Gundersen et al, 2010 comparing the performance of the Endo GIA™ Reload Reload with Tri-Staple™ technology to the Ethicon Contour™ Curved Cutter stapler. Statistically significant results are shown in bold and capital letters. (Covidien Engineering Report No. WBS-1009, data on file)

3. In a retrospective review of 45 ileocecal resections, undrained volume of intraoperative lung resection cases, the Covidien was associated with better time values during thoracoscopic lung resection procedures. "Anal Estimation Technology in Thoracic Surgery", Annual of Thoracic Surgery, 2012, Vol 95, 1290-4

4. When compared to Ethicon Flex™ Reload Reloads as part of a September 2, 2011 analysis comparing different stapler designs, a direct pull-out force and impact on tissue under compression using non-destructive finite element analysis (FEM) study.

5. When compared to Ethicon Contour™ Reload Reloads as part of a bench study conducted August 16-17, 2011 that measured the performance of clamped media among different stapler designs. Covidien Engineering Report No. PCP-007, data on file

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www.staplers.com