

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
(RESEARCH SECTION)

Ref. No. 35/Prop./LabOncology(IRCH)/SKG/18-19/RS

Dated: 29.01.2019

**Subject: Purchase Procure of Regents (SALSA MLPA Kit-P327, P335 and EK1-CY5 for the Deptt. of Lab Oncology(IRCH) on proprietary basis- Inviting comments thereon.**

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The request has been received from **Dr.Sanjeev Kuamr Gupta, Associate Professor, Deptt. of Lab Oncology (IRCH),AIIMS** to purchase the subject item from **M/s.DSS Imagetech Pvt. Ltd. (Mfg. M/s.MRC Holland)** on proprietary basis. The proposal submitted by **M/s.DSS Imagetech Pvt. Ltd.** and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 35/Prop./Lab Oncology(IRCH)/SKG/18-19/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **12/02/2019 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029**

**RESEARCH SECTION**

PROJECT CODE - A-600

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1. Item/Type/Model No. required alongwith specification. *SALSA MLPA Kits - P327, P335 and EK1-G5*
2. Is the item a spare part attachment or accessory for an existing equipment. *Yes, reagents for GeXP Genetic Analysis System*
3. Name of the manufacturers/supplier of the item proposed by the Indentor. *Manufacturer - MRC, Holland, B.V.  
Supplier - DSS, ImageTech Pvt Ltd. New Delhi, INDIA*
4. Are they sole manufacturers/sold distributors of the item. *Yes*
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. *NO*
6. What were the efforts made to locate alternative source of supply or use other substitutes. *Literature Search  
Internet*
7. Why open/limited tender can't be resorted to, for locating alternative source. *Proprietary Item*
8. Are the proprietary items certifying that the rates are reasonable or not. *Yes (40% discount included & rate reasonability certificate attached) However, the vendor may be called for negotiation.*
9. Any other justification for procuring item from single source. *for research purpose*

**Signature of Indentor  
(Demanding Officer)**

*Singh (PI A600)*  
 डॉ० राजीव कुमार गुप्ता / Dr. RAJEEV KUMAR GUPTA  
 एम.डी., पी.एच.डी., डी.एच./MD, PhD, DCh  
 सह-आचार्य/Associate Professor  
 अणुविकास अणुविकास/Atomic Laboratory Oncology  
 अणुविकास अणुविकास/Atomic Laboratory Oncology  
 अणुविकास अणुविकास/Atomic Laboratory Oncology

*Singh*  
 डॉ० राजीव कुमार गुप्ता / Dr. RAJEEV KUMAR GUPTA  
**COUNTERSIGNER**  
 (Head of the Department)  
 एम.डी., पी.एच.डी., डी.एच./MD, PhD, DCh  
 सह-आचार्य/Associate Professor  
 अणुविकास अणुविकास/Atomic Laboratory Oncology  
 अणुविकास अणुविकास/Atomic Laboratory Oncology  
 अणुविकास अणुविकास/Atomic Laboratory Oncology

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

*Singh (PI A600)*  
 डॉ० राजीव कुमार गुप्ता / Dr. RAJEEV KUMAR GUPTA  
 एम.डी., पी.एच.डी., डी.एच./MD, PhD, DCh  
 सह-आचार्य/Associate Professor  
 अणुविकास अणुविकास/Atomic Laboratory Oncology  
 अणुविकास अणुविकास/Atomic Laboratory Oncology

*Maney*  
 डॉ० राजीव कुमार गुप्ता / Dr. RAJEEV KUMAR GUPTA  
 एम.डी., पी.एच.डी., डी.एच./MD, PhD, DCh  
 सह-आचार्य/Associate Professor  
 अणुविकास अणुविकास/Atomic Laboratory Oncology  
 अणुविकास अणुविकास/Atomic Laboratory Oncology

*AJ*



**DSS IMAGETECH PVT. LTD.**

A-5 Mohan Co-operative Industrial Estate,  
Mathura Road, New Delhi – 110 044  
Phone: +91-11-30886715 /35 | Toll Free No: 1800 200 5808  
sales@dssimage.com | www.dssimage.com  
CIN: U33201DL1998PTC094932

DSS/North/18-19/AIIMS SG/01

17-01-2019

To,

Dr Sanjeev Gupta  
Associate Professor Lab Oncology  
DR BRA IRCH  
All India Institute of Medical Sciences,  
Ansari Nagar, New Delhi 110029 India

Dear Sir,

Please find enclosed the offer prices for following products:-

Product No.	Product Name	Qty.	Price/Unit In EURO.	Discount@ 40%	Offered Unit Price(Euro)	Total Prices(EURO)
P327-100R	SALSA MLPA P327 iAMP21 probemx - 100 reactions	3	972.00	388.80	583.20	1749.6
P335-100R	SALSA MLPA P335 ALL-1KZF1 probemx - 100 reactions	3	972.00	388.80	583.20	1749.6
EK1-CY5	SALSA MLPA EK1 reagent kit 100 reactions (6 vials) - Cy5	6	300.00	120.00	180.00	1080
<b>Total Value</b>						4579.20
Shipping & Handling costs						300.00
<b>Total CIF Value Euro</b>						4879.20

**TERMS & CONDITIONS**

Purchase Order & Draft in Favour of our Principal

Principals Our principals are :  
MRC-Holland  
Willem Schoutenstraat 1  
1057 DL Amsterdam  
the Netherland

Banker's Name ABN-AMRO Amsterdam 418965056

IBAN no NL56ABNA0418965056

BIC/SWIFT: ABNANL2A

Prices The prices quoted are CIF, New Delhi

Insurance To be arrange by our Principals

Payment The Payment should be 30 Days after material received by Elctronic Transfer in our Principal's favour

Validity This quotation is valid for 60 days

Delivery Delivery time is 45 days after receipt of order & advance payment.

*Sanjeev Gupta*  
(PI, A 600)

For DSS Imagetech Pvt. Ltd



डॉ० संजीव कुमार गुप्ता/Dr. SANJEEV KUMAR GUPTA  
एच.डी.डी.एन.सी.डी.एच./MD, DNB, DM  
सह. अध्यापक/Associate Professor  
प्रयोगशाळा अणुजीवशास्त्र/Laboratory Oncology  
संस्थान डॉक्टर अस्पताल/Institute Rotary Cancer Hospital  
अखिल भारतीय आयुर्विज्ञान संस्थान, नई दिल्ली 110029  
All India Institute of Medical Sciences, New Delhi 110029



To whom it may concern:

J.P. Schouten, as director of MRC-Holland B.V. with legal address in Willem Schoutenstraat 1, 1057DL Amsterdam, The Netherlands and Chamber of Commerce nr. 34204804 (fiscal V.A.T. identification number NL813037761B01) authorizes the company, DSS Imagetech Pvt. Ltd. located in A-5 Mohan Co-operative Industrial Estate, Mathura Road, New Delhi 110044, India to be its authorized distributor in India until 31<sup>st</sup> December 2019.

DSS Imagetech Pvt. Ltd. is also authorized to participate in tenders with SALSA® MLPA® products.

Amsterdam, 05 December 2018



  
(A. 600)  
Dr. SANJEEV KUMAR GUPTA  
MD, PhD, Associate Professor  
Laboratory Oncology  
All India Institute of Medical Sciences

**MRC-Holland Price list per 1<sup>st</sup> January, 2019**

SALSA MLPA probemixes for DNA and methylation		
#-025r	SALSA MLPA probemix – 25 reactions	€ 243
#-050r	SALSA MLPA probemix – 50 reactions	€ 486
#-100r	SALSA MLPA probemix – 100 reactions	€ 972
P200-100r / P300-100r	SALSA MLPA probemix – 100 reactions for use in combination with homemade synthetic probemixes	€ 486
SALSA MLPA reagents		
EK1-FAM	SALSA MLPA reagent kit - 100 reactions - FAM	€ 300
EK1-Cy5	SALSA MLPA reagent kit - 100 reactions - Cy5.0	€ 300
EKS-FAM	SALSA MLPA reagent kit - 500 reactions - FAM*	€ 1380
EKS- Cy5	SALSA MLPA reagent kit - 500 reactions - Cy5.0*	€ 1380

\*EKS reagent kit is identical to five EK1 reagent kits.

All prices are in EURO. Discount for orders exceeding € 5000 is 5 % (not in combination with other discounts).

Certain MLPA probemixes for basic research come at a discounted price. For a complete price list for all our products, please see [www.mlpa.com](http://www.mlpa.com).

**Shipping/handling costs**

Europe: € 65. No shipping/handling charges for orders above € 900.

The Netherlands. € 45; No shipping/handling charges for orders above € 900.

Outside Europe: € 120\*. No shipping/handling charges for orders above € 1500\*.

\* Provided that shipment can be handled by DHL or FEDEX.

*Sanjeev K. Gupta*  
A-6007

डॉ० राजीव कुमार गुप्ता/Dr. SANJEEV KUMAR GUPTA  
एम्.डी., पी.एच.डी., डी.एच./MD, PhD  
सह आचार्य/Associate Professor  
प्रकाशनाथ अस्पताल/Prakash Nath Hospital  
संस्थान रोटरी कैंसर अस्पताल/Institute Rotary Cancer Hospital  
अखिल भारतीय आयुर्विज्ञान संस्थान, नई दिल्ली-110029  
All India Institute of Medical Sciences, New Delhi-110029

20<sup>th</sup> September, 2018

Dear customer,

MLPA is a key technology around the world for detecting copy number changes and it is our aim to supply you with high quality SALSA MLPA products.

Our last price increase was four years ago in 2015. Unfortunately, the manufacturing and overhead costs of SALSA MLPA products are increasing significantly. Due to these increased costs, we will have to increase the price of our products. We have endeavoured to keep the price changes as minimal as possible. Shipping/handling costs will remain unchanged.

The price changes will take effect on 1<sup>st</sup> January, 2019. The price of SALSA MLPA probemix and SALSA MLPA EK1 reagent kit, both for 100 reactions, will be increased in 2019 from € 948 to € 972 (+ 2,5 %) and from € 294 to € 300 (+ 2%), respectively.

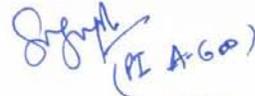
Please find a partial price list for 2019 on the next page. The complete list will soon be available on [www.mlpa.com](http://www.mlpa.com).

If you have any questions, please do not hesitate to contact us at [order@mlpa.com](mailto:order@mlpa.com).

Yours sincerely,



Petra G. C. van Os, MSc  
Head of Sales & Distribution  
MRC-Holland



(PL A-600)

डॉ० संजीव कुमार गुप्ता / Dr. SANJEEV KUMAR GUPTA  
एम.डी., डी.एच.बी.डी.एम., एम.डी., डी.एच.डी.एम.  
एवं आचार्य Associate Professor  
प्रयोगशाळा : कर्णाटिका Laboratory Oncology  
संयुक्त मेडिकल सेक्टर, अहमदाबाद / The Sakinaka Cancer Hospital  
जिल्हा स्तरीय स्तंभ / State Cancer Institute, Sardar Vallabhbhai Patel  
All India Institute of Cancer Research, Sardar D. 380015

18-01-2019

**Rate reasonability certificate (Project Code: A-600)**

Subject : Purchase of SALSA MLPA P327 & P335 probemixes and EKI reagent kits for project A-600

Certified that we, Dr Sanjeev Kumar Gupta, Dr Pranay Tanwar, and Dr Amar Ranjan Singh, members of the purchase committee are jointly and individually satisfied that the goods recommended for purchase are of the requisite specification and quality, priced at the prevailing market rate and the supplier recommended is reliable and competent to supply the goods in question.



Dr Sanjeev Kumar Gupta  
Associate Professor  
Laboratory Oncology Unit  
Dr BRA IRCH,  
AIIMS, New Delhi

डॉ० संजीव कुमार गुप्ता/Dr. Sanjeev Kumar Gupta  
एन.डी., डी.एन.डी., डी.एच./MD, DNB, DM  
सह-अध्यापक/Associate Professor  
प्रयोगशाळा अर्जुनविज्ञान/Laboratory Oncology  
संस्थान रोटी कैन्सर अस्पताल/Institute Rotary Cancer Hospital  
अखिल भारतीय आयुर्विज्ञान संस्थान, नई दिल्ली-110029  
All India Institute of Medical Sciences, New Delhi-110029



Dr Pranay Tanwar  
Associate Professor,  
Laboratory Oncology Unit  
Dr BRA IRCH,  
AIIMS, New Delhi

डॉ. प्रणय तनवर/Dr. Pranay Tanwar  
सह-आचार्य/Associate Professor  
प्रयोगशाळा अर्जुनविज्ञान /Laboratory Oncology  
डॉ.बी.रा.अ. सं.रो.कै.अ., अ.भा.आ.सं., नई दिल्ली-29  
Dr. B.R.A., IRCH, A.I.M.S., New Delhi-110029



Dr Amar Ranjan Singh  
Assistant Professor,  
Laboratory Oncology Unit  
Dr BRA IRCH,  
AIIMS, New Delhi

डॉ. अमर रंजन, एचडी/Dr. AMAR RANJAN, MD  
सहायक अध्यापक/Assistant Professor  
प्रयोगशाळा अर्जुनविज्ञान संस्थान/Laboratory Oncology Unit  
संस्थान रोटी कैन्सर अस्पताल/Institute Rotary Cancer Hospital  
अखिल भारतीय आयुर्विज्ञान संस्थान, नई दिल्ली-110029  
All India Institute of Medical Sciences, New Delhi-110029