



All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29.
(STORES SECTION (DO))

Ref. No.29/Stores (DO)/TII./PAC/2016-17/FSC.

Dated: 23rd November, 2016

Subject: Purchase of "**Flow Jo v10 Serial Number (software)**" for the department of TII at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

The Institute is in the process to purchase "**Flow Jo v10 Serial Number (software)**" for the department of TII at AIIMS, New Delhi-29 from M/s.Flow Jo LLC, USA, New Delhi on proprietary basis. The proposal submitted by M/s. Flow Jo LLC, USA and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No.29/Stores (DO)/TII./PAC/2016-17/FSC.** The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before **08-12-2016 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,


23.11.16
SR.STORES OFFICER

Encl: Related documents enclosed.

Department of Transplant Immunology & Immunogenetics
All India Institute of Medical Sciences
New Delhi - 110 029

Proprietary Article Certificate for procuring the goods from a single source under the provisions of sub Rule 154 (i) and 154 (iii)

- (i) The indented goods are manufactured by : **M/s. FlowJo LLC, United States of America (USA).**
- (ii) No other make or model is acceptable for the following reasons: **The FlowJo software is the best and the most widely used and recommended software for flowcytometric data analysis. Its data analysis outputs are recognized as best for scientific publication by journals and publication houses worldwide. FlowJo software is manufactured only by FlowJo LLC, USA and sold directly to customers worldwide.**

Our department offers various specialized patient care services based on flowcytometry. The increased patient over the years necessitates having multiple data analysis computers to ensure that patient reports are not delayed. Therefore we need to procure additional FlowJo software licenses.

Since M/s. FlowJo LLC is the sole manufacturer of FlowJo software, it is proposed by us that the same may be procured on Proprietary Article basis. The relevant documents for the same are attached herewith.

Concurrence of finance wing to the proposal vide:

Approval of the competent authority vide:

(Signature with date and designation
of the procuring officer)

डा. उमा कांगा
Dr. UMA KANGA
सहायक प्रोफेसर/Assistant Professor
प्रत्यक्ष विज्ञान एवं प्रतिरक्षा अनुसंधान विभाग
Department of Transplant Immunology & Immunogenetics
अखिल भारतीय आयुर्विज्ञान संस्थान
All India Institute of Medical Sciences
अंसरी नगर, नई दिल्ली-110 029
Ansari Nagar, New Delhi-110 029

प्रो. डी. के. मित्रा, हेड
Prof. D K Mitra, Head
डीपार्टमेंट ऑफ ट्रांसप्लान्ट
Department of Transplant
& Immunogenetics
अखिल भारतीय आयुर्विज्ञान संस्थान
All India Institute of Medical Sciences
अंसरी नगर, नई दिल्ली-110 029
Ansari Nagar, New Delhi-110 029

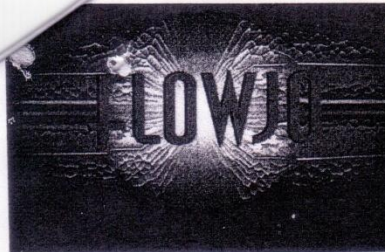
डॉ. सुनील कुमार
Dr. SUNIL KUMAR
वैज्ञानिक-1
Scientist-I
प्रत्यक्ष विज्ञान एवं प्रतिरक्षा अनुसंधान विभाग
Department of Transplant Immunology & Immunogenetics
अखिल भारतीय आयुर्विज्ञान संस्थान
All India Institute of Medical Sciences
अंसरी नगर, नई दिल्ली-110 029
Ansari Nagar, New Delhi-110 029

Proposal may be forwarded to

Finance Division after communication / vetting of proposal by C.F.O.

F.A. 27/9/16
H.O.D. Dept of TII

(P.T.O.)



Experiment-Based Analysis for Flow Cytometry

Sole Source Justification

FlowJo LLC is the sole manufacturer of FlowJo software and it is the premier Scientific analysis program designed for flow cytometric data. It performs comprehensive analyses of up to thousands of samples containing millions of events, which decreases analysis time and drastically increases the number of samples in a study. FlowJo produces the best publication quality charting available, and introduces new technologies for presenting and publishing flow data via the web. FlowJo is manufactured only in Oregon, United States. Except in Japan, Republic of Korea and Taiwan, only FlowJo LLC sells FlowJo software. In each of those three Asian countries, there is an exclusive distributor of FlowJo.

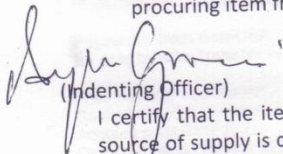
Thank you.
Sincerely,

Cindy Tyran, Ph.D.
ctyran@treestar.com
FlowJo LLC
340 A St. #203
Ashland OR 97520
Tel (541) 201-0022
Fax (541) 482-3153

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

- | | |
|--|--|
| 1. Item/Type/Model No. Required
Along with specification. | FlowJo v10 Serial Numbers |
| 2. Is the item a spare part
Attachment or accessory for
An existing equipment | No |
| 3. Name of the manufacturers/
Supplier of the item proposed
By the indenter. | FlowJo LLC, USA |
| 4. Are they sole manufacturers/
sold distributors of the item | FlowJo LLC, USA
are sole manufacturer |
| 5. Is there any other item with
similar/equivalent specification
available in the market to meet
the hob requirement envisaged.
If the answer is yes, why the
Same can't be procured. Demanding
Officer should bring out
Comparative functional
advantages/cost effectiveness
of the recommended item from
these offered by other. | This is a <u>specific spare part</u> required
for patient care services in the laboratory
of the department made by
FlowJo LLC, USA
only |
| 6. What were the efforts made to
locate alternative source of
supply or use other substitutes. | Not applicable |
| 7. Why open/limited tender can't
be resorted to, for locating
alternative source. | Proprietary software of M/s
FlowJo LLC, USA |
| 8. Are the proprietary items
certifying that the rates
are reasonable or not. | Yes, software is proprietary and rates are
reasonable |
| 9. Any other justification for
procuring item from single source. | Suitable for purposes |


(Indenting Officer)

(Head of the Dept)

I certify that the item at Sr.No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.
(Strike out whichever is not applicable)



FlowJo LLC

385 Williamson Way
Ashland OR 97520
Ph: 1-541-201-0022
Fax: 1-541-482-3153

Pro Forma Invoice

Invoice Date: Aug 12, 2016

Due Date: 30 Days from Purchase

Bill to:

Ship to:

Prof. DK Mitra Mitra
All India Institute of Medical Sciences
Head, Room No. 92B, Cellular
Immunology Division
New Dehli 110029
India

PH:

Fax:

Invoice Order Number	Your P.O. Number	FlowJo Contact	Terms
52455		James	Net 30
Date Ordered	Date Completed	Shipped Via	Note
Aug 12, 2016		Electronic	8/12/2016- sent

Quantity	Description	Unit Price	Amount
2	FlowJo v10 Serial Number	\$3,695.00	\$7,390
2	Academic Discount	-\$1,000.00	-\$2,000
2	Free FlowJo v10 Serial Number	\$0.00	\$0

*Prices do not include tax, import duty or fees.

Payments from non-USA countries can
be paid by wire transfer or credit card only.

Wire Transfer Information:
Bank of America, Oregon, USA
Account #:485011815317
Oregon routing / ABA #: 323070380
Swift Code / BIC Code: BOFAUS3N

*Please make sure to reference your invoice
number on
the wire transfer. Thank you.

Subtotal	\$5,390.00
Promo Discount	\$0.00
Sales Tax	\$0.00
Shipping	\$0.00
Total (U.S.Dollars)	\$5,390.00

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