

All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29.

(STORES SECTION (DO)

Dated: 23.08.2016

Ref. No.05/Stores (DO)/Surg./PAC/2016-17/FSC

Subject: Proposal for purchase of 4K Ultra High Definition Laparoscopy Imaging system on

Proprietary basis (PAC) for department of Surgery at AIIMS - Inviting comments thereon.

The Institute is in the process to purchase 4K Ultra High Definition Laparoscopy Imaging

system on Proprietary basis (PAC) for department of Surgery at AIIMS, New Delhi-110 029

from M/s.Olympus Corporation, Japan (OEM) through their Authorized Indian Agent

M/s.Healthware Pvt. Ltd. New Delhi-08. The proposal submitted by M/s.Healthware Pvt. Ltd.

New Delhi-08, PAC certificate, quotation and other related documents are attached for ready

reference.

The above documents are being uploaded for open information to submit objections,

comments, if any, from any manufacturer regarding proprietary nature of the equipment/item

within issue of 15 days giving reference Ref. No.05/Stores (DO)/Surg./PAC /2016-17/FSC.

The comments should be received by office of Sr. Stores Officer, Stores Section (DO), Animal

House Building, Near Biotechnology Building at AIIMS on or before 07.09.2016 upto 4.30

p.m.., failing which it will be presumed that any other vendor is having no comment to offer and

case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

**Encl:** Related documents enclosed.

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## ALL INDIA INSTITUTE OF MEDICAL SCIENCES ANSARI NAGAR, NEW DELHI - 110 029

# PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE

System  2. Is the item a spare part attachment or accessory for an existing equipment  3. Name of the manufacturers/Supplier of the item proposed by the indenter.  4. Are they sole manufacturers/sold distributors of the item  5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged.  If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.  6. What were the efforts made to locate alternative source of supply of use other substitutes.  Through internet & no other alternative for supply of other substitutes  These are proprietary items of M/s Olym		· —	
<ol> <li>Name of the manufacturers/Supplier of the item proposed by the indenter.</li> <li>Are they sole manufacturers/sold distributors of the item</li> <li>Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.</li> <li>What were the efforts made to locate alternative source of supply of use other substitutes.</li> <li>Why open/limited tender can't be resorted to, for locating alternative source.</li> <li>Are the proprietary items certifying that the rates are reasonable or not.</li> </ol> M/s Olympus Medical Systems India Pvt. Ltd., New Delhi Yes  No  Through internet & no other alternative for supply of other substitutes  These are proprietary items of M/s Olym Medical Systems India Pvt. Ltd., Haryan Rates certificate from the firm is enclose	1.	Item/Type/Model No. required along with specification	4K Ultra High Definition Laparoscopy Imaging System
by the indenter.  Are they sole manufacturers/sold distributors of the item  5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged.  If the answer is yes, why the same can't be procured.  Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.  What were the efforts made to locate alternative source of supply of use other substitutes.  Through internet & no other alternative for supply of other substitutes  These are proprietary items of M/s Olym Medical Systems India Pvt. Ltd., Haryan Medical Systems India Pvt. Ltd., Haryan Rates certificate from the firm is enclose reasonable or not.	2.		No
<ol> <li>Are they sole manufacturers/sold distributors of the item         Yes     </li> <li>Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged.         If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.     </li> <li>What were the efforts made to locate alternative source of supply of use other substitutes.</li> <li>Why open/limited tender can't be resorted to, for locating alternative source.</li> <li>Are the proprietary items certifying that the rates are reasonable or not.</li> </ol> Rates certificate from the firm is enclose reasonable or not.	3.		M/s Olympus Medical Systems India Pvt. Ltd., Haryana / M/s Healthware Pvt. Ltd., New Delhi
specification available in the market to meet the job requirement envisaged.  If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.  What were the efforts made to locate alternative source of supply of use other substitutes.  Through internet & no other alternative for supply of other substitutes  These are proprietary items of M/s Olym Medical Systems India Pvt. Ltd., Haryan Medical Systems India Pvt. Ltd., Haryan Rates certificate from the firm is enclose reasonable or not.	4.	Are they sole manufacturers/sold distributors of the item	<del></del>
Are the proprietary items certifying that the rates are reasonable or not.  Medical Systems India Pvt. Ltd., Haryan Rates certificate from the firm is enclose reasonable or not.		specification available in the market to meet the job requirement envisaged.  If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.  What were the efforts made to locate alternative source	Through internet & no other alternative sourc
reasonable or not.	7.	Why open/limited tender can't be resorted to, for locating alternative source.	These are proprietary items of M/s Olympus Medical Systems India Pvt. Ltd., Haryana
9. Any other justification for procuring item from single	8.	Are the proprietary items certifying that the rates are reasonable or not.	Rates certificate from the firm is enclosed
	9.	Any other justification for procuring item from single	

The above mentioned information is provided by the firm.

source.

(Counter Signed)

(Counter Signed)
(FIE and of the Department)

I certify that the Item at Sr. No.1 above is required to be procured on single-dender basis-single-policy of supply is definitely known the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)







# Government of National Capital Territory of Delhi

### e-Stamp



Certificate No.

Certificate Issued Date

Account Reference

Unique Doc. Reference

Purchased by

Description of Documer

**Property Description** 

Consideration Price (

First Party

Second Party

Stamp Duty Pald By

Stamp Duty Amount(Rs.)

11 May-2016 10:59 AM

IMPACC (M)/di908903/, DELHI/ D

SUBIN-DLDL9089039474819504931

HEALTHWARE PVT LTD

Article 5 General Agreement

Not Applicable

HEALTHWARE PVT LTD

Not Applicable

HEALTHWARE PYT LTD



.Please write or type below this line

The 'Director'
All India Institute of Medical Sciences
Ansarl Nagar,
New Delhi-110029

We, Healthware Private Limited, Serene Towers, 8-2-823/A; Roed No. 10, Banjara Hills, Hyderabad – 500 034, do hereby certify that the firm has not been black listed in the past and the firm has no vigilance case pending against Healthware Private Limited/ Olympus Medical System India Pvt. Ltd. by any Government Hospital or any other institute;



ef: HWPL ND/AIIMS/2016-17/077

bate: 02 - 06 -2016

Fo, Head of Department Department of General Surgery All India Institute of Medical Sciences Ansari Nagar, New Delhi

Sub: Quotation of Olympus 4K Ultra High Definition Laparoscopy Imaging System.

Dear Sir/Madam.

With reference to our discussion regarding Olympus4K Ultra High Definition Laparoscopy Imaging System please find below quotation for your reference and kind consideration.

Sr. No.	Part No.	Description	Qty	Price in INR
- 4 V			\$400 XX XX	
1	OTV-\$400	4K Processor	1	1,600,000.00
2	CLV-\$400	4K Light Source	1	700,000.00
3 .	CH-S400-XZ-EB	4K Camera Head	1	1,750,000.00
4	WA4KL130	4K 10mm, 30deg Telescope	1	390,000.00
5 .	WA03310A	Light Guide Cable	1	40,000.00
. 6	LMD-X55OS	4K-55" Monitor	1	2,850,000.00
7	Indigenous	Trolley with Monitor Stand	1 .	80,000.00
		Total Price of the above co	nfiguration	7,410,000.00

Terms & Conditions

Price:	Price quoted is ex- works, Hyderabad, Andhrapradesh					
	Purchase Order to be placed on:					
	M/s Healthware Private Limited					
Order Placement	4th Floor, Serene Towers, 8-2-623/A, Road No. 10					
	Banjara Hills, Hyderanbad - 500034					
	Andhra Pradesh					
Payment Terms:	100% Along with Purchase Order,					
CST/ VAT	CST @ 5% Extra					
Delivery	Within 6-8 Weeks from date of Purchase Order along with advance payment.					
Validity	Our offer is valid for 180 days from the date of issue.					
Warranty	60 months from the date of installation against manufacturing defects only. Light Guide Cable & Trolley are not covered under this warranty.					
warranty						
CMC	After expiry of warranty period CMC @ 2.5% per annum, service tax extra as applicable, CMC					
CIVIC	is not applicable on Light Guide Cable & Trolley					
Installation ·	Installation and demonstration would be provided by our engineer at your site free of cost.					

For Healthware Private Limited

CIN: U24232AP1996PTC025938

Healthware Private Limited

35/14, Ground Fioor, East Patel Nagar, New Delhi - 110 008, India Tel: +91 11 4513 0241, Fax: +91 11 2573 2585 www.healthwareindia.com

HYDERABAD | NEW DELHI | MUMBAI | CHENNAI | KOLKATA | BENGALURU | KOCHI | AHMEDABAD | JAIPUR | CHANDIGARH

I DINT

**CLYMPUS** 

**EMS** 

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bk medical

Your Vision, Our Future

Dated:30<sup>h</sup> May 2016



Tokyo 163-0914 Ja

To. The Director All India Institute of Medical Sciences Ansari Road, New Delhi

Sub: Proprietary Article Certificate -VISERA 4K UHD LAPAROSCOPY IMAGING SYSTEMS

Dear Sir,

This is to certify and confirm that following technologies are adopted in the Olympus 4K imaging related products.

- A full 4K ultra high definition processor (VISERA 4K UHD: OTV-S400) having native resolution of 4096 x 2160 pixels.
- 300 watt Xenon light source (VISERA 4K UHD: CLV-400) with emergency spare lamp having "NBI technology" - Narrow Band Imaging for visualization of fine capillaries and vessel pattern on mucosal surface for abnormal lesions.
- Video processor (VISERA 4K UHD: OTV-S400) having BT2020 video format to display true 4K color format.
- Full 4K Camera head (VISERA 4K UHD: CH-S400-XZ-EB) having Exmor-R 4K CMOS sensor providing high sensitivity and Less noise for clear image.
- Ultra Telescope (WA4KL500, WA4KL530, WA4KL545, WA4KL100, WA4KL130, WA4KL145) having ED lenses for sharp images, with wide field of view and fully autoclavable.

This is to further certify that VISERA 4K UHD system (OTV-S400, CLV-400, CH-S400-XZ-EB) is manufactured by Olympus Corporation, Japan having its office at Shinjuku Monolith, 3-1 Nishi-Shinjuku 2 - chome, Shinjuku-ku, Tokyo 163-0914, Japan. Also Ultra telescope (WA4KL500, WA4KL530, WA4KL545, WA4KL100, WA4KL130, WA4KL145) is manufactured by Olympus Winter & Ibe GmbH having its office at Kuchnstrasse 61, 22045 Hamburg, Germany.

Thanking you,

For Olympus Corporation,

Rie Nakase (Authorised Signatory) General Manager

Medical Asia Pacific Sales Marketing Der

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Vision, Our Future

Dated: 20th May 2016

OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.
Ground Floor, Tower-C, SAS Tower, The Medicity Complex,
Sector - 38, Gurgaon 122001, Haryana, INDIA
Tel.: 0124-4999191 Fax: 0124-4999190
Website: www.olympusmedical.oc.in
CIN: U33110HR2009FTC039811

Ref: OMSI/16-17/283

The Director All India Institute of Medical Sciences Ansari Road, New Delhi

Sub: Declaration for-Full 4K ULTRA HIGH DEFINITION LAPAROSCOPY IMAGING SYSTEMS

Dear Sir,

We hereby declare and confirm that there has been no sale of Full 4K Ultra High Definition Laparoscopic systems in any Govt. Institute in the world and the only system sold in India is in Fortis Escorts Hospital Okhla New Delhi

The delivery and installation of the 4K Ultra High Definition Laparoscopic system is pending We are attaching PO copy of the same

Thanking you,

For Olympus Medical Systems India Pvt. Ltd.,