

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

Ref. No.03/Prop/Cardio./AR//22-23/RS

Dated: 07.04.2022

**Subject: Procurement of Lab Information Management Software on proprietary basis - Inviting comments thereon.**

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The request has been received from **Dr. Ambuj Roy** to purchase the subject item from **M/s.CloudLIMS Empowering Labs** on proprietary basis. The proposals submitted by **M/s.CloudLIMS Empowering Labs** and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 03/Prop/Cardio./AR//22-23/RS** The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **23.04.2022 upto 12:00 P.M.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.



**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**



February 07, 2022

## TO WHOMSOEVER IT MAY CONCERN

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Arun Apte  
Chief Executive Officer  
CloudLIMS.com, LLC  
4023 Kennett Pike #50373  
Wilmington DE 19807  
United States

## CloudLIMS Standard Quote

Submitted by, CloudLIMS.com, Delaware, USA

Date: January 24, 2022

### Contact information

#### CloudLIMS.com

Name: Umesh Bellimuthan

Designation: Customer Success Manager

Email: umesh@cloudlims.com

Tel: +1-302-789-0447 ext: 11

#### Billing Address:

Dr. Ambuj Roy,

Professor, Department of Cardiology,

All India Institute of Medical Sciences,

New Delhi, India - 110029

**Confidentiality Notice:** This proposal and its content is confidential and contains proprietary information and intellectual property of CloudLIMS.com. Neither this proposal nor any of the information contained herein may be reproduced or disclosed under any circumstances without the express written permission of CloudLIMS.com.

## 1 Executive Summary

CloudLIMS.com is happy to provide a yearly quote for a 2 user license of CloudLIMS Standard to AIIMS, New Delhi, India

CloudLIMS Standard offers a set of comprehensive features to manage samples data and meta data. It helps tracking samples, aliquots, derivatives, genealogy, Chain of Custody, sample storage location, activity log, etc. It supports both barcode (1D & 2D) and label generation. CloudLIMS Standard follows HIPAA regulations, such that sensitive patient information can be masked. It also follows 21 CFR part 11 regulations. Electronic signatures can be configured for steps taken by the user and the software also maintains an audit trail with the date and time stamp. It includes 256-bit data encryption and the data centers are AICPA developed SOC compliant.

## 2 Quotation

CloudLIMS.com is proposing the following quotation for a 2 user license of CloudLIMS Standard to AIIMS, New Delhi, India

CloudLIMS Standard SaaS- (Includes free upgrades, complimentary hosting, maintenance, backups, unlimited technical support, training and product configuration)

Product Code	Description	Unit Price USD	Storage Space GBs/ organization	Subscription Duration (months)	Total US\$
CLSA-2	CloudLIMS Standard SaaS Annual Subscription for 2 Users	\$85	5	12	\$2,040.00

**Total in USD**

**\$2,040.00**

Note: All prices are quoted in USD and exclude all applicable local taxes, duties and tariffs.





## • **Terms and Conditions:**

- Quotation valid until February 24th, 2022.
- Delivery and installation mode is electronic.
- Payment terms are NET30.
- We accept payment via credit card, wire transfers, ACH and Checks (US only).
- Additional named user subscription access can be purchased based on the additional license unit price table.
- The updates and support are included in the subscription charges
- Upgrades will be provided as per the product development road-map and end users are encouraged to suggest features that will enrich CloudLIMS Standard functionality. Any customization such as interfaces to other system or modules that are not a part of CloudLIMS Standard road-map will be charged as customization and billed.
- Any bank transactions charges, tariffs, local taxes etc to be borne by AIIMS, New Delhi, India
- The price quote and related terms & conditions are offered to AIIMS, New Delhi, India
- Additional terms and conditions will be updated and informed to customers via CloudLIMS's website.

- The payment terms are Net 30.  
We do accept payment via EFT (Electronic Funds Transfer)

- Pay by Electronic Funds Transfer to:  
**TIAA Bank**  
ABA Routing No: 063000225  
Account No: 0760089620  
For credit to: CloudLIMS.com  
[Please indicate the invoice number]

- **Institutions outside of USA:**  
[We accept wire transfers in U.S. dollars only]  
**TIAA Bank**  
8300 Eager Rd., Suite 700  
St. Louis, MO 63144  
ABA: 063000225  
SWIFT Code: EVBKUS3M  
FFCT: CloudLIMS.com, 0760089620

- CloudLIMS.com is, a company incorporated in the State of Delaware; our **EIN #** is 46-3168423; **DUNS:** 079539042.

(9)

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES**  
**ANSARI NAGAR, NEW DELHI-110029**

**RESEARCH SECTION**

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1. Item/Type/Model No. required alongwith specification.
2. Is the item a spare parts attachment or accessory for an existing equipment.
3. Name of the manufacturers/supplier of the item proposed by the Indentor.
4. Are they sole manufacturers/sole distributors of the item.
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to locate alternative source of supply or use other substitutes.
7. Why open/limited tender can't be resorted to, for locating alternative source.
8. Are the proprietary items certifying that the rates are reasonable or not.
9. Any other justification for procuring item from single source.

CHSA-2, CloudLIMS Standard Sales Annual Subscription for 2 users  
No

CloudLIMS

Yes

Yes, CloudLIMS is a cloud based solution, so the application can be launched on any internet ready device. The user doesn't need to maintain any expensive IT infrastructure. Many services like module configuration, product training and support are complimentary. These are not available in any other system after our internet search and telephonic search conversations.

The total bill amount is less than 2.5 lakhs


As Attached

Nil


**Signature of Indentor  
(Demanding Officer)**

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

**(Strike out whichever is not applicable)**

  
Dr. R. LAKSHMY  
Professor Incharge  
हृद रक्त रसायन विभाग  
Department of Cardiac Biochemistry  
आर.आर.सी., नई दिल्ली-110029

डॉ. अंबुज रोय / Dr. AMBUJ ROY  
Professor  
हृद विज्ञान विभाग / Department of Cardiology  
आर.आर.सी., नई दिल्ली-110029  
**COUNTERSIGNATURE**  
(Head of the Department)

  
Dr. SANDEEP SINGH  
Professor  
हृद विज्ञान विभाग / Department of Cardiology  
आर.आर.सी., नई दिल्ली-110029  
C.N. Centre, A.I.I.M.S., New Delhi-110029



February 07, 2022

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Arun Apte  
Chief Executive Officer  
CloudLIMS.com, LLC  
4023 Kennett Pike #50373  
Wilmington DE 19807  
United States

डॉ. अंबुज राय / Dr. AMBUJ ROY  
आचार्य / Professor  
हृद विज्ञान विभाग / Department of Cardiology  
हृद चिकित्सा केन्द्र, अ.भा.आ.सं., नई दिल्ली  
C.N. Centre, A.I.I.M.S., New Delhi-110029

  
डॉ. आर. लक्ष्मी / Dr. R. LAKSHMY  
प्रभारी आचार्य / Professor Incharge  
हृद रसायन विभाग  
Department of Cardiac Biochemistry  
अ.भा.आ.सं., नई दिल्ली  
C.N. Centre, A.I.I.M.S., New Delhi-110029

डॉ. संदीप सिंह / Dr. SANDEEP SINGH  
आचार्य / Professor  
हृद विज्ञान विभाग / Department of Cardiology  
हृद चिकित्सा केन्द्र, अ.भा.आ.सं., नई दिल्ली  
C.N. Centre, A.I.I.M.S., New Delhi-110029