

**All-India Institute of Medical Sciences  
Ansari Nagar, New Delhi-29.  
(STORES SECTION (DO))**

Ref. No.44/Stores(DO)/Surg/Prop/2013-14/FSC

Dated: 21.03.2014

**Subject:** Purchase of **Stapling & Laparoscopy product (Optical Trocars)** for the department of Surgery at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

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The Institute is in the process to purchase of **Stapling & Laparoscopy product (Optical Trocars)** for the department of Surgery at AIIMS, New Delhi-29 from M/s.Covidien Healthcare India Pvt. Ltd., Gurgaon on proprietary basis. The proposal submitted by M/s.Arogya International (Authorized Indian Agent) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No.44/SO(DO)/Surg/Proprietary/2013-14/FSC** The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before **07.04.2014 upto 12.30 p.m.,** failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**Yours faithfully,**

**SR. STORES OFFICER**

**Encl:** Related documents enclosed.

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI - 110 029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with **Stapling & Laparoscopy Products** specification
2. Is the item a spare part attachment or accessory for an existing equipment **No**
3. Name of the manufacturers/Supplier of the item proposed by the indenter. **M/s.Covidien, USA/ M/s.Arogya International, Delhi**
4. Are they sole manufacturers/sold distributors of the item **Yes**
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. **No**  
If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to locate alternative source of supply of use other substitutes. **No other alternative source for supply of other substitutes**
7. Why open/limited tender can't be resorted to, for locating alternative source. **These are proprietary items of M/s.Covidien, USA**
8. Are the proprietary items certifying that the rates are reasonable or not. **Rates certificate from the firm is enclosed**
9. Any other justification for procuring item from single source. **No**

The above mentioned information is provided by the firm.

Signature of Indenter  
(Demanding Officer)

डॉ. सन्दीप अग्रवाल  
DR. SANDIP AGGARWAL  
आचार्य / Professor  
शल्य चिकित्सा विभाग / Department of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29 / Ansari Nagar, New Delhi-29

Anurag  
डॉ. अमृतगोपाल शrivastava  
DR. AMRUTGOPAL SRIVASTAVA  
(Counter Signed)  
(Head of the Department)  
शल्य चिकित्सा विभाग / Deptt. of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29 / Ansari Nagar, New Delhi-29

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)

Rehan Antichu ✗ Anil Chandra

**Product Specifications**

| S.No |  |
|------|--|
| 1    | 5 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 150 mm.   |
| 2    | Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal   |
| 3    | 12 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 100 mm.  |
| 4    | Reusable Handle for Powered firing of Endoscopic Linear cutter reloads. To be used in 50 cases or 300 firings, whichever is earlier. Autoclavable & compatible with different reloads of size 30, 45 & 60mm.                 |
| 5    | EndoGIA Reusable adapter along with Manual Adaptor Tool , Autoclavable with a working length of 18cm. Compatible with different reloads of size 30, 45 & 60mm  |
| 6    | Rechargeable Battery set for iDrive Ultra consists of Rechargeable Battery , iDrive Battery Charger , iDrive Battery Insertion NG, Battery lasts for at least 50 recharge cycles. Charger with indications of Charging.      |
| 7    | Disposable Single incision Laparoscopy port, made of flexible Polymer for better maneuverability, consisting of 3 working ports & 1 insufflation tube, To be provided with 3 no. 5mm cannula & 1 no. 5 – 12mm cannula.       |
| 8    | Disposable Roticulator Endoscopic Grasper 5mm with 0-80* articulating tip and 360* rotation, to be provided with spin lock mechanism   |
| 9    | Disposable Roticulator Endoscopic Curved Mini Shears 5mm with 0-80* articulating tip and 360* rotation, to be provided with cautery connection   |
| 10   | Disposable Roticulator Endoscopic Maryland Dissector 5mm with 0-80* articulating tip and 360* rotation, to be provided with Cautery connection   |
| 11   | Disposable preloaded clip applier, size 5mm, To be loaded with minimum 18 clips, consisting of clip logic technology for reduced scissoring effect & a backlit counter on back to identify remaining Clips in the instrument |
| 12   | Laparoscopic Linear Cutter, Extra Length without knife for Laparoscopic Surgery , size 12 mm, Universal for use with 30 mm, 45 mm & 60 mm Reloads.   |
| 13   | Laparoscopic Linear Cutter reload with knife , 60mm , with Three Different Leg Length for Medium Thick Tissue  |
| 14   | Laparoscopic Linear Cutter reload with knife , 60mm , with Three Different Leg Length for Extra Thick Tissue   |
| 15   | Laparoscopic Linear Cutter reload with knife , 60mm , with Three Different Leg Length for Vascular medium tissue   |

Reha

Autoclavable

5/11/2022

Any  
Sanjiv Chandra





February 21, 2014

The Director,  
Department of General Surgery,  
All India Institute of Medical Sciences,  
Ansari Nagar, New Delhi.

Quotation of Optical Trocars Make Covidien, USA

| S.No.                   | Code      | Description   | Qty. in Nos. | Unit Price (In Rs.) | Total Price (In Rs.) |
|-------------------------|-----------|---|--------------|---------------------|----------------------|
| 1                       | TNOB5LGF  | 5 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 150 mm.  | 12           | 4,730.00            | 56,760.00            |
| 2                       | TNB15STF  | Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins & insuffalation port. Should be with fixation cannula along with universal seal               | 6            | 4,364.83            | 26,188.98            |
| 3                       | TNOB12STF | 12 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 100 mm. | 24           | 4,161.00            | 99,864.00            |
| <b>Total Amount Rs.</b> |           |   |              |                     | <b>182,812.98</b>    |
| <b>Vat 5% Rs.</b>       |           |   |              |                     | <b>9,140.65</b>      |
| <b>Net Amount Rs.</b>   |           |   |              |                     | <b>191,953.63</b>    |

**Rupees One Lac Ninety One Thousand Nine Hundred Fifty Three and Sixty Three Paise Only)**

**Arogya International**

303/D-6, Kumar House,  
Central Market, Prashant Vihar,  
Delhi-110085 India  
Tel. : (011) 27555433  
Fax : (011) 27555233  
E-mail : vvv124@gmail.com



*Anurag Srivastava*  
Dr. ANURAG SRIVASTAVA  
आचार्य एवं विभागाध्यक्ष/Professor & Head  
शल्य चिकित्सा विभाग/Deptt. of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29/Ansari Nagar, New Delhi-29



*Sandeep Aggarwal*  
Dr. SANDEEP AGGARWAL  
आचार्य/Professor  
शल्य चिकित्सा विभाग/Department of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29/Ansari Nagar, New Delhi-29



### Terms & Conditions:-

- 1 Quoted Prices is F.O.R. Hospital.
- 2 Vat will be charged extra on above prices @ 5% or as applicable at the time of Billing.
- 3 Supply within 6 to 8 weeks of receipt of confirm order.
- 4 This Quotation is valid till next intimation from our side.

For Arogya International

Authorised Signatory



डॉ० सन्दीप अग्रवाल  
Dr. SANDEEPAGGARWAL  
आचार्य / Professor  
राज्य चिकित्सा विभाग/Department of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S.  
अंसारी नगर, नई दिल्ली-29/Ansari Nagar, New Delhi-29

### **Arogya International**

303/D-6, Kumar House,  
Central Market, Prashant Vihar,  
Delhi-110085 India  
Tel. : (011) 27555433  
Fax : (011) 27555233  
E-mail : vvv124@gmail.com



Date: 21-Feb-14

Proprietary Article Certificate

To Whomsoever It May Concern

To,

**The Director,  
All India Institute of Medical Science  
Ansari Nagar, New Delhi**

This is satisfy that:

**TONB5LGF- VERSAPORT V2 OPT 5MM LNG TROC**

5 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 150 mm.

**TONB12STF- VERSAPORT V2 OPT 12MM STD TROC**

12 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 100 mm.

The above mentioned products are the proprietary products of M/s Covidien llc, 15 Hampshire Street, Mansfield, MA 02048 USA.

The product design and specifications are the property of and controlled by Covidien llc, USA.

For Covidien Healthcare India Pvt. Ltd.

Sincerely,

  
**Pragalva Mishra**  
Regulatory Affairs Specialist - Indian Subcontinent



COVIDIEN HEALTHCARE INDIA PVT LTD  
10TH FLOOR, BUILDING NO.9B  
DLF CYBER CITY, PHASE III,  
GURGAON, HARYANA 122002

91-124-4709800 [T]  
91-124-4206850 [F]

www.covidien.com



Date: 17<sup>th</sup> September 2013

Proprietary Article Certificate

To Whomsoever It May Concern

To,

The Director,  
All India Institute of Medical Science  
Ansari Nagar, New Delhi

This is satisfy that :

TNB11STF - Bladeless trocar for Laparoscopy surgery, size 11mm STF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB11STF# - Bladeless trocar for Laparoscopy surgery, size 11mm STF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB12LGF - Bladeless trocar for Laparoscopy surgery, size12mm LGF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.

TNB12LGF# - Bladeless trocar for Laparoscopy surgery, size12mm LGF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB12STF - Bladeless trocar for Laparoscopy surgery, size 12mm STF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB12STF# - Bladeless trocar for Laparoscopy surgery, size 12mm STF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

✓ TNB15STF - Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.

TNB15STF# - Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.

TNB5STF - Bladeless trocar for Laparoscopy surgery, size 5mm STF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

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**TNB5STF# - Bladeless trocar for Laparoscopy surgery, size 5mm STF . Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal**

The above mentioned products are the proprietary products of M/s. **Covidien llc, 15 Hampshire Street, Mansfield, MA 02048 USA**

The product design and specifications are the property of and controlled by **Covidien llc, USA.**

For Covidien Healthcare India Pvt Ltd

Sincerely,

**Pragalva Mishra**  
**Regulatory Affairs Specialist- Indian Subcontinent**

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[www.covidien.com](http://www.covidien.com)





DCA-2014-IN-IN-000029

10 January 2014

**To Whom It May Concern**  
**LETTER OF AUTHORITY**

Covidien Healthcare India Private Limited (**Covidien**) confirms that:

Vishaveer Verma  
Arogya International (**Distributor**)  
303, Kumar House, Block-D-6, Central Market  
Prashant Vihar, Delhi 110085  
India

is the non-exclusive distributor of Covidien appointed pursuant to a Distribution Agreement with a commencement date of 15 November 2013 (**Agreement**).

The Distributor is authorized by Covidien to transact business in the Distributor's own name and at its sole risk, in connection with the Accounts set out in the Annexure attached to this letter (**List of Accounts**), for the following products:

All products sold under the classes of trade known as Vessel Sealing (VS), Electrosurgery(ES), Hardware(HW), Instruments & Ligation (LA), Access (AC), Endo Stapling (SP) and Open Stapling (OS), (collectively, **Products**).

We confirm that the Distributor is authorized to market, promote, offer to sell and sell the Products to the Accounts specified in the List of Accounts.

The Distributor is required to relinquish all Product registrations to Covidien (or its designate) upon Covidien's request.

This Letter of Authority is effective for the Term of the Agreement, which expires on 30 September 2015, unless earlier revoked by Covidien in writing.

This Letter of Authority shall supersede any prior or existing letters of authority issued by Covidien to the Distributor.

Yours faithfully

For and on behalf of  
**Covidien Healthcare India Private Limited**

  
Rajeev Kochhar  
Finance Director, Indian Sub-Continent

COVIDIEN HEALTHCARE INDIA PRIVATE LIMITED

BUILDING No 9B, 10<sup>TH</sup> FLOOR  
DFI CYBER CITY, PHASE III  
GURGAON- 122002  
HARYANA, INDIA

91-124-4209800 [T]  
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Letter of Authority 20131224 V 1