Subject: Purchase of Fibroscan for the department of Gastro at AIIMS, New Delhi-29 on proprietary basis—Inviting comments thereon.

*****

The Institute is in the process to purchase Fibroscan for the department of Gastro at AIIMS, New Delhi-29 from M/s. Echosens, 30, Place d’Italie, 75013, Paris, France on proprietary basis. The proposal submitted by M/s. Echosens, 30, Place d’Italie, 75013, Paris, France and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No.09/Stores(DO)/Gastro/Proprietary/2012-13/FSC. The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before 13.03.2013 upto 12.30 p.m., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

STORES OFFICER (DO)

Encl: Related documents enclosed.
Proprietary Article Certificate

Subject: FibroScan® - Non Invasive Vibration Controlled Transient Elastography
Hepatic Diagnostic & Monitoring Device

Dear Sirs,

We, Echosens Company, located 153, avenue d'Italie – 75013 PARIS in France, certify that we are the sole manufacturer of system FibroScan® (Non Invasive and Quantitative Vibration Controlled Transient Elastography Hepatic Fibrosis Diagnostic & Monitoring Device).

V.C.T.E. is a Patented Product & Patent Technology of Echosens Paris, which is available with ourselves only, and such technology product cannot be offered by anyone else.

The above facts are true to the best of our knowledge.

Regards,

Laurent Sandrin
Research & Development Director
Prof. Dr. S. K. Acharya,  
HOD, Department of Gastroenterology and Hepatology,  
All India Institute of Medical Sciences (AIIMS),  
3rd Floor, Room No.3111 (Teaching Block),  
Ansari Nagar,  
New Delhi – 110 029.  
Phone No.: 011-2659-4934/4425.

Sub: Fibroscan Proposal.

Respected Prof. Dr. S. K. Acharya,  

Greetings from Fibroscan.

Further to our email dated 24.10.2011 wherein we had submitted a proposal for the Fibroscan System, we are submitting the same once again duly corrected.

1) Fibroscan Model FS–502 TOUCH  
Supplied together with the followings:-  
a) CAP for Steatosis  
b) "M" Probe for Adults  
c) "S" Probe for paediatrics  
d) "XL" Probe  
e) Desk Solution  
f) Training by Echosens

Terms & Conditions :-

Delivery – Within 8-10 weeks from the date of receipt of order against L/C by our Principals.
Payment – 100% payment by Irrevocable Confirmed Letter of Credit in favour of our Principals.
Warranty – 24 months standard warranty which includes 2 (two) Calibrations of each probes at every 6 months interval for the first year only. Warranty does not include any mechanical damage / breakage due to wrong use, service or repair by unauthorized persons. Glass parts / screen are not cover under warranty.

Order and Payment –  

Bank Details –  

Installation & Training – To be provided by our engineer at your site at the time of installation.

Customs duty, Octroi and Other Charges / Taxes – Shall be charged extra as applicable, Customs clearing charges shall be to your account.

Pre-requisite for installation – 5 AMP Plug point with stable power supply and proper ground earthing.
**Scope of Supply** – Fibroscan System with standard ‘M’ probe, ‘S’ Probe, ‘XL’ Probe, CAP, Desk Solution including standard set of accessories and two compulsory (mandatory) probes calibrations every six months, for the first year.

**Country of Origin** – France.

**After Sale, Maintenance Contract** - Can be entered into, @10% of the cost of equipment which includes all spares and labour charges and compulsory required 2(two) probe calibrations per Probe every 6 months **(OR)** only AMC @4% of the cost of equipment & per probe calibrations @1200 EURO (two compulsory probe calibration) required every 6 months. Any spare parts that may be required shall be charged extra.

During Warranty and AMC/CMC, probes shall have to be brought to our Kolkata office for calibration, when they shall be calibrated and returned the day after. For this we have a tie up with FEDEX International Courier Services, who shall, on our behalf and at our cost pickup the consignment from your Institute and deliver the same to us. It shall be returned in the same manner. Alternatively, you can depute a person to bring the probes to Kolkata and shall take them back after calibration is completed.

Kindly note that this is an exceptional offer in the prices as well as the supply is meant only for AIIMS – New Delhi.

We look forward to your active consideration of our offer.

Thanking you and assuring you best of our services always.

Yours faithfully,

For **Olivine International**, 

(N. K. Bharech)
Technical specifications for Fibroscan:

1) The machine should measure the stiffness of liver and the steatosis in a non-invasive manner
2) The machine should work on 220 V.
3) The probe should be applied to the surface of the skin for measurements.
4) The options of use of different probes for adults, children and obese patients
5) The operating system should be windows based
6) Controlled attenuation parameter for steatosis measurement
7) All necessary hardwares and software’s for functioning of the machine should be provided
8) The data should be transferrable on a pen drive/ CD ROM

Terms & Conditions:-

- The instrument should have comprehensive warranty for 5 years for the non consumable items and the company should quote CMC for next 5 years.
- The cost of consumable should be quoted for 5 years.
- A certificate should be given by the supplier that the instrument has not been supplied at a rate lower than the rate quoted in the tender for AIIMS. If it is found to be so, then the difference will be recovered from the supplier along with penal interest.
- It should be certified that if the instrument becomes non functional, it will be repaired within the shortest possible time period otherwise a penal charges will be levied on the company.
- There will be two-bid system i.e. technical bid and financial bid. The technical bid will be opened first and it will be followed by a demonstration of the model quoted with 7 days.

*****