



All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29.

(STORES SECTION (DO))

Dated: 26.02.2014

Ref. No.38/Stores (DO)/Uro/Proprietary/2013-14/FSC

Subject: Purchase of SIMULATOR for Virtual-Reality Training in Endourology and PCNL for Department of Urology at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

The Institute is in the process to purchase **SIMULATOR for Virtual-Reality Training in Endourology and PCNL** for Department of Urology at AIIMS, New Delhi-29 from M/s.Simbionix Ltd., ISRAEL on proprietary basis. The proposal submitted by M/s.Vintek Medical Corporation, Kolkata-700 001 (Authorized Indian Agent) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No.38/Stores (DO)/Uro/Proprietary/2013-14/FSC. The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before **13.03.2014 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

Encl: Related documents enclosed.



Simbionix™

To Advance Clinical Performance

Proprietary Certificate

September 17, 2013

To Whom It May Concern:

This is to certify that Simbionix' URO/PERC Mentor is proprietary of Simbionix Ltd /Simbionix USA Corporation with the following modules:

- Hall of Fame Cyberscopy
- Endourology Basic Tasks
- Stone Manipulation
- Strictures treatment
- PCN Basic Tasks
- PCN normal patients
- PCN obese patients

Sincerely yours,

Doron Zilberman
VP Sales & Business Development
Simbionix Ltd.

Simbionix Ltd.
Golan Corner of Hanegev St.
Airport City 70151, Israel

18/2/14

Simbionix Ltd. Golan corner of Hanegev St. Airport City 70151 Israel
Tel: +972-3-9114444 Fax: +972-3-9114455 www.simbionix.com



Simbionix™

To Advance Clinical Performance



To whom it may concern,

Manufacturer Certificate

This is to confirm that the URO / PERC Mentor™ is a proprietary product, manufactured solely by Simbionix with no other manufacturer.

Sincerely,

Ran Bronstein
President

Ran Bronstein CEO
Simbionix Ltd.

Simbionix Ltd.

Beit Golan, Corner of Golan and Haḥegev St., Airport City 70151, Israel

Mailing Address: PO Box 1081, Airport City, Lod, 70198, Israel

Phone +972-3-9114444 **Fax** +972-3-9114455 www.simbionix.com

Proprietary Certificate

May 15, 2012


To Whom It May Concern:

This is to certify that Simbionix' URO/PERC Mentor is proprietary of Simbionix Ltd /Simbionix USA Corporation.

Sincerely yours,

Doron Zilberman
VP Sales & Business Development
Simbionix Ltd.

Simbionix Ltd.
Golan Corner of Hanegev St.
Airport City 70151, Israel



Simbionix Ltd. Golan corner of Hanegev St. Airport City 70151 Israel
Tel: +972-3-9114444 Fax: +972-3-9114455 www.simbionix.com

25

Specification for SIMULATOR for Virtual-Reality training in Endourology and PCNL

- The system should be fully computerised and interactive
- The system should be able to provide comprehensive training in the field of Endoscopic Urological procedures including cystoscopy, Ureteroscopy, RIRS & PCNL puncture
- The system should have a built in tool for training individual and group trainees.
- The system should have software to allow evaluation of trainees.
- The System should have the following accessories
 - i) Latest, high-end PC and simulator processor, including mannequin
 - ii) At least 17" size flat LCD touch screen
 - ii) Flexible scope capable of functioning as ureteroscope and cystoscope
 - iii) 24F Rigid Cystoscope
 - iv) 12F Rigid Ureteroscope
 - v) 1 stone-holding basket
 - vi) 1 stone-holding forceps suitable for each ureteroscope
 - vii) Separate pedals for tools and fluoroscopy operation
 - viii) Any instrument required for full functional use of all capabilities of simulator.
- The System should have option of selecting instruments, telescope, energy sources like pneumatic lithotripter, laser etc.
- The System should also simulate the C-ARM image on the screen
- The system should at least have 10 basic tasks in an increasing level of difficulty to enable familiarizing the trainee with the system anatomy and the skills necessary to perform endourology procedures.
- The Systems should at least have 10 different patient simulations for various procedures of stone management, BPH treatment etc.
- The System should have a tool for managing workshops, training programs. The instructor should be able to manage a single trainee or groups, build training programs, assign tutorials, assign exams & review trainees' performance.
- The System should have a mannequin that also represents a patients torso approachable from the back for PCN procedures with interchangeable catridges to enable practise of normal or obese patients with access to both left and right side of the patient
- The cartridges should be fitted with life-like layers of epidermis, underlying tissues and real ribs to provide the physical system for percutaneous puncturing.
- The System should be provided with 2 needles, 15 cm and 21 cm
- The Percutaneous simulation should have at least 6 basic tasks in an increasing level of difficulty enable the new trainee with skills necessary to perform percutaneous renal access procedures done under real-time simulated fluoroscopy.
- The system should provide at least 7 different virtual patients each for normal & obese patients for training of PCN procedures
- The system should be future ready to incorporate a visual library of patients based on anatomies created from CT/MRI images of real patients.
- The system's central processing unit should be of the latest generation.
- The system should be C.E. and ISO Certified.

[Handwritten signatures and dates in blue ink]

18/2/14

18/2/14

18/2/2014

18/2/14

18/2/14

29


ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110 029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification **Simulator for Virtual-Reality Training in Endourology and PCNL**
2. Is the item a spare part attachment or accessory for an existing equipment **No**
3. Name of the manufacturers/Supplier of the item proposed by the indenter. **M/s.Simbionix Ltd., Israel/ M/s.VINTEK MEDICAL CORPORATION**
4. Are they sole manufacturers/sold distributors of the item **Yes**
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. **No**
If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to locate alternative source of supply of use other substitutes. **No other alternative source for supply of other substitutes**
7. Why open/limited tender can't be resorted to, for locating alternative source. **These are proprietary items of M/s.Simbionix Ltd., Israel**
8. Are the proprietary items certifying that the rates are reasonable or not. **Rates certificate from the firm is enclosed**
9. Any other justification for procuring item from single source. **No**

The above mentioned information is provided by the firm.

Signature of Indenter
(Demanding Officer)


 डॉ० पी०एन० डोगरा/DR. P.N. DOGRA
 आचार्य एवं अध्यक्ष/Professor & Head
 मूत्ररोध विज्ञान विभाग/Deptt. of Urology
 (Counter Signed)
 (Head of the Department)
 All India Institute of Medical Sciences
 अंसारी नगर, नई दिल्ली/Ansari Nagar, New Delhi-29, INDIA


I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

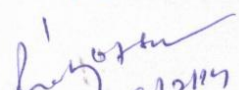
(Strike our whichever is not applicable)


18/02/14


18/2/14


18/2/2014


18/2/14


18/2/14

Registered Office :
 53, Radha Bazar Lane, 3rd Floor, Kolkata - 700 001
 Tele Fax : +91 33 4068 2141
 E-mail : keshav@vintekmedical.com
 Website : www.vintekmedical.com

31



Proforma Invoice No. 00101/13-14/A

To
 The Directors
 All India Institute of Medical Sciences
 Ansari Nagar
 New Delhi

20/09/2013

M/S Symbionix Ltd, Israel Make

SI No	Description	Unit Price USD	Total Price USD
1	Urology Simulator Model : URO PERC Mentor Modules :: <ul style="list-style-type: none"> • Hall of Fame Cyberscopy • Basic Tasks – Endourology • Basic Tasks – Percutaneous renal access • Stone Manipulation • Strictures treatment • PCN procedures on normal patients • PCN procedures on obese patients 	\$ 144,000.00	\$ 144,000.00
Total FOB Value in USD			\$ 144,000.00
Freight & Insurance			\$ 1,500.00
Total CIP Value in USD			\$ 145,500.00
USD One lakh forty five thousand five hundred only			

Terms & Conditions :

Delivery : 8 - 10 weeks from the opening of Letter of Credit.
Warranty : Comprehensive warranty / guarantee for 5 years.
Validity : Rates are valid for 9 months
Taxes : Custom duty, clearance charges and other expenses extra as per actuals
Installation : Free of Cost
Payment : 100% by irrevocable Letter of Credit in favour of our principals M/S Symbionix Ltd.

Bank Details:

Bank Leumi
 Business Branch Rechovot, Israel
 Symbionix Account No. 202400/33
 Branch No. 978
 SWIFT Code : LUMIILITXXX
 IBAN : IL 1097820240033

Pooja
VINTEK
 MEDICAL CORPORATION
 53 Radha Bazar Lane,
 3rd Floor, Kolkata - 700 001
 Tel : 033-40682141, Mob. : +91 9831666091
 Email : keshav@vintekmedical.com
 website : www.vintekmedical.com

h
 18/2/14
h
 18/2/2014
h
 18/2/14
h
 18/2/14

