



# **All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29.**

## **(STORES SECTION (DO))**

**Dated: 1<sup>st</sup> August 2014**

**Ref. No.08/Stores (DO)/CRHSP Ballabgarh/Proprietary/2014-15/FSC**

**Subject:** Purchase of HB-201<sup>+</sup> Analyzer and HB- 201 Microcuvettes for CRHSP, Ballabgarh at AIIMS on proprietary basis- **Inviting comments thereon.**

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The Institute is in the process to purchase **HB-201<sup>+</sup> Analyzer and HB- 201 Microcuvettes** for CRHSP, Ballabgarh from M/s.HemoCue AB, Sweden on proprietary basis. The proposal submitted by M/s.Era Tech Medisystems Pvt. Ltd., New Delhi-110 058, (Authorized Indian agent of M/s.HemoCue India, a Division of DHR Holding India Pvt. Ltd. Manufacturer is HemoCue AB, Sweden) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No.08/Stores(DO)/CRHSP Ballabgarh/Proprietary/2014-15/FSC**. The comments should be received by office of Sr. Stores Officer, Store Section (DO), Animal House Building, Near Biotechnology Building at AIIMS, New Delhi-29 on or before **25.08.2014 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**Yours faithfully,**

**Sd/-**

**SR. STORES OFFICER**

**Encl: Related documents enclosed.**

**C.R.H.S.PROJECT, BALLABGARH  
CENTRE FOR COMMUNITY MEDICINE  
A.I.I.M.S. HOSPITAL, NEW DELHI-110029.**

PROPRIETORY SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required alongwith specification *Model 201 Analyser.  
(HB Analyser)*
2. Is the item a spare part attachment or or accessory for an existing equipment *Accessory*
3. Name of the manufacturer/supplier of the item proposed by the indentor *Sold distributor*
4. Are they sole manufacturers/sold Distributors of the item *Yes. Sold distributor*
5. Is there any other item with similar/ equivalent specification available in. The market to meet the job requirement Envisaged. If the answer is Yes, why the Same can't be procured. Demanding Officer should bring out comparative functional advantages list effectiveness of the recommended item from these offered by other. *NA*
6. What were the efforts made to locate alternative source of apply or use other substitutes. *NA*
7. Why open/limited tender can't be resorted to for locating alternative Sources. *Proprietary items*
8. re the proprietary item is certifying that the rates are reasonable or not. *Rate certificate enclosed.*
9. Any other justification for procuring item from single source. *Proprietary items all certificate enclosed.*

*[Signature]*  
Signature of Indentor  
(Demanding Officer)  
Dr. Hashi Kant  
In-charge  
सामुदायिक चिकित्सा विज्ञान केन्द्र  
Centre for Community Medicine  
Ballabgarh  
New Delhi-110029

*[Signature]*  
HOD  
C. S. PANDAV  
Professor & Head  
Community Medicine  
AIIMS, New Delhi

I certify that the item of Sr. No.1 above is required to be procured on single tender basis as, the source of supply is definite known/the specified brand goods was advantageous in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.  
(Strike out...however is no applicable)

Annexure-I



**ERA-TECH**  
Technology beyond Imagination...

Ref No.ETQ/21/ 2014-145

Dated: - 27-06-2014

Kind Attn:-

**The Officer -In-charge**  
**C.R.H.S. Project, Ballabhgarh**  
**Faridabad (HR) 121004**  
**Centre for Community Medicine,**  
**A.I.I.M.S. Hospital, New Delhi-110029**

**SUB: - Quotation for Hb 201+ System and Hb 201 Microcuvette**

S.No	Description	Pack Size	Unit Price	Qty	Total Amount
1.	Hb 201+ System Manufactured by- HemoCue AB Kuvettgatan 1 SE-262 71 Angelholm Sweden	1x1	22,000=00	01	22,000=00
2.	Hb 201 Microcuvette	50x4	5,000=00	01	5,000=00

**TERMS & CONDITIONS:-**

- 1) VAT/CST 5% shall be charged extra
- 2) Delivery of goods within 4 to 6 week from the data of receive confirm order.
- 3) Order and payment in favour of Era Tech Medisystems Pvt. Ltd. New Delhi
- 4) TIN NO. 07960329744
- 5) DL No. W(0963)13/W
- 6) F.O.R. destination
- 7) Validity 180 Days

Thanking you and assuring you our best service always.  
Best Regards

For – **Era Tech Medisystems Pvt. Ltd.**

Authorized Signatory

**Enclosed:-**

1. Authorization Letter
2. Proprietary Certificate
3. For Clause
4. Brochure

**Era Tech Medisystems Pvt. Ltd.**

305 3<sup>rd</sup> Floor, M.M. Plaza Mini Market, B-1 Janakpuri, New Delhi-110058  
Tel.: +91-11 64718586, Fax: +91-11 25598586, E-mail : eratechmed@yahoo.co.in



To,

Date: 27<sup>th</sup> May, 2014

The Professor In-Charge  
Comprehensive Rural Health Scheme Project  
All India Institute of Medical Sciences  
Centre for Community Medicine  
Ballabhgarh, Haryana.

Subject: Authorisation for M/s Era Tech Medisystems Pvt. Ltd..

Dear Sir/Madam,

This is to certify that

M/s Era Tech Medisystems Pvt. Ltd.  
305, 3<sup>rd</sup> Floor M M Plaza, Mini Market B-1 Janakpuri  
New Delhi 110058

is authorised for supplies of HemoCue product range in your premier institution.

M/s Era Tech Medisystems Pvt. Ltd is authorised to quote, collect orders, raise bills and collect payments against your esteemed order.

No company, individual, firm or dealer other than M/s Era Tech Medisystems Pvt. Ltd is authorised to make supplies of HemoCue AB products at your premier institution. In the event that any company, individual, firm or dealer other than M/s Era Tech Medisystems Pvt. Ltd makes these supplies to you, in such an eventuality, HemoCue India declares that it shall not be liable in any manner, be responsible for nor shall it be liable for the quality, service or support for the HemoCue AB products.

This authorisation is valid till 31<sup>st</sup> Mar, 2015.

This authorisation is limited to the scope and nature of authority expressed hereinabove.

If you have any queries feel free to contact the undersigned, or

Mr Ajay Devgan, Head Institutional Sales on +91 88600 78803, E-Mail ID [ADE@hemocue.in](mailto:ADE@hemocue.in)

Ms Meenakshi Kaushik, Institutional Sales Manager – Corporate Accounts on +91 85859 44556, E Mail ID [MEK@hemocue.in](mailto:MEK@hemocue.in)

Mr Gopal Krishnan, National Sales Manager on +91 88600 78859, E-Mail ID [GKN@hemocue.in](mailto:GKN@hemocue.in)

Mr Jayesh Kumar Bongale, Head Marketing on +91 88600 78802, E mail ID [JBO@hemocue.in](mailto:JBO@hemocue.in)

Sincerely,

  
Jayesh Kumar Bongale  
Head Marketing  
HemoCue India  
Customer Care E Mail ID: [customerservice@hemocue.in](mailto:customerservice@hemocue.in)



CC: M/s Era Tech Medisystems Pvt. Ltd

HemoCue India  
A Division of DHR Holding India Pvt. Ltd.  
Address: A-17, Info City, Sector-34, Gurgaon  
Haryana - 122001, India  
[hemocue.com](http://hemocue.com)

Phone: +91 124 460 88 88  
Fax : +91 124 460 88 99  
E-mail: [infoin@hemocue.in](mailto:infoin@hemocue.in)  
[customerservice@hemocue.in](mailto:customerservice@hemocue.in)





Ängelholm  
November 29, 2012

**Proprietary Certification**

Whereas, **HemoCue AB**, who are established and reputable manufacturers of

- HemoCue® Hb 201\* Analyzer
- HemoCue® Hb 201 Microcuvette
- HemoCue® Hb 301 Analyzer
- HemoCue® Hb 301 Microcuvette
- HemoCue® Glucose 201\* Analyzer
- HemoCue® Glucose 201 Microcuvette
- HemoCue® Glucose 201 RT Analyzer
- HemoCue® Glucose 201 RT Microcuvette
- HemoCue® Plasma/Low Hb Photometer
- HemoCue® Plasma/Low Microcuvette
- HemoCue® Albumin 201 Analyzer
- HemoCue® Urine Albumin Microcuvette
- HemoCue® WBC Analyzer
- HemoCue® WBC Microcuvette
- HemoCue® WBC DIFF Analyzer
- HemoCue® WBC DIFF Microcuvette

having factories at

Kuvettgatan 1  
SE-262 71 Ängelholm,  
Sweden

do hereby certify that HemoCue® Hb 201 Microcuvettes which are patented under EP0821784, US Pat No. 5, 674,457 are proprietary products of HemoCue AB.

We market these products through our authorized channel partner in the Indian Market.

HemoCue AB

Pia Wernrup, Ph.D  
Patent Attorney



HemoCue AB  
Visit: Kuvettgatan 1  
SE-262 71 Ängelholm  
Sweden  
[hemocue.com](http://hemocue.com)

Post: HemoCue AB  
Box 1204  
SE-262 23 Ängelholm  
Sweden

Phone: +46 431 48 12 00  
Fax: +46 431 48 12 25  
E-mail: [info@hemocue.se](mailto:info@hemocue.se)  
Org no: 556342-9272

*Aunessurey*



**ERA-TECH**  
Technology beyond Imagination...

Ref No.ETQ/21/ 2014-15  
Dated: - 27-06-2014  
Office of the  
The Officer –In-charge  
C.R.H.S. Project, Ballabhgarh  
Faridabad (HR) 121004  
Centre for Community Medicine,  
A.I.I.M.S. Hospital, New Delhi-110029

### TO WHOM IT MAY CONCERN

This is here by certifying that, price list which attached with our quotation No ETQ/21/2014-15 Date: 27-06-2014 for Hb 201+ Analyzer and Hb 201 Microcuvette are our lowest price, as per our best of knowledge we have not quoted anywhere in any Government institutions or organizations below our offered price.

Thanking you and assuring you our best service always.

For –Era Tech Medisystems Pvt. Ltd.



Authorized Signatory

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**Era Tech Medisystems Pvt. Ltd.**

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Tel.: +91-11 64718586, Fax: +91-11 25598586, E-mail : eratechmed@yahoo.co.in