All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29.
(STORES SECTION (DO))

Ref. No.46/SO(DO)/Surg/Proprietary/2013-14/FSC          Dated: 18.03.2014

Subject: Purchase of Cordless Ultrasonic Dissection System for the department of Surgery at AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.

*****

The Institute is in the process to purchase of Cordless Ultrasonic Dissection System for the department of Surgery at AIIMS, New Delhi-29 from M/s. Covidien Healthcare India Pvt. Ltd., Gurgaon on proprietary basis. The proposal submitted by M/s. Arogya International (Authorized Indian Agent) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No.46/SO(DO)/Surg/Proprietary/2013-14/FSC

The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before 05.04.2014 upto 12.30 p.m., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

Encl: Related documents enclosed.
<table>
<thead>
<tr>
<th>Item/Type/Model No.</th>
<th>Requirement</th>
<th>Specification</th>
<th>Supplier/Manufacturer</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>required</td>
<td>Cordless Ultrasonic Dissection System</td>
<td>M/s. Covidien, USA/ M/s. Arrogya International, Delhi</td>
</tr>
<tr>
<td>2</td>
<td>Is it a spare part attachment or accessory for an existing equipment</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Name of the manufacturers/Supplier of the item proposed by the indenter</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Are they sole manufacturers/sold distributors of the item</td>
<td>No other alternative source for supply of other substitutes</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can’t be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>What were the efforts made to locate alternative source of supply of use other substitutes.</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Why open/limited tender can’t be resorted to, for locating alternative source.</td>
<td>These are proprietary items of M/s. Covidien, USA</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Are the proprietary items certifying that the rates are reasonable or not.</td>
<td>Rates certificate from the firm is enclosed</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Any other justification for procuring item from single source.</td>
<td>No</td>
<td></td>
</tr>
</tbody>
</table>

The above mentioned information is provided by the firm.

Signature of Indenter
(Demanding Officer)

(Counter Signed)
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)
Specifications for Cordless Ultrasonic Dissection System

An ultrasonic dissection device should produce high frequency ultrasonic energy for soft tissue incisions where bleeding control and minimal thermal injury are desired. Utilization in surgical specialties (Laparoscopy) that include: General (including upper gastrointestinal), Bariatric, Colorectal, Gynecological and Urological procedures.

A. System should have following features:

- Complete Cordless design that improves freedom of movement (NO CORDs in sterile field)
- It should seals vessels up to 5 mm, provides faster dissection speed and reduces sealing time.
- Composed of single use and reusable components for maximum efficiency
- Simplified set up that increase O.R. efficiency; max 15 sec set up time
- Dual-mode energy hand switch button for enhanced procedural focus
- LED and sound feedback
- Hand activation control only
- FDA Approved.

B. System should have following components:

Components should include cordless generator & battery, ultrasonic dissector, battery charger.

1. Reusable Cordless Generator
   - It should be reusable for up to 100 sterilization cycles
   - It should be cordless and should be directly connected to dissector
   - It should have Integrated LED that provides device feedback

2. Reusable Cordless Battery
   - It should be Reusable for up to 100 sterilization cycles
   - It should be cordless and should be directly connected to dissector
   - It should be made of advanced lithium polymer chemistry

3. Ultrasonic Dissector
   - It should be of 5 mm diameter
   - It should have 39 cm shaft length
   - It should have 14.5 mm active straight blade
   - It should have dual-made energy button (minimum and maximum) hand activated.

4. Battery Charger
   - It should have four charging bays
   - It should supports charging of 4 batteries simultaneously

5. Sterilization Tray

[Signatures]
February 4th 2014

The Director,
All India Institute of Medical Science
Ansari Nagar, New Delhi

Quotation for Cordless Ultrasonic Dissection System Make Covidien, USA

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Cat No.</th>
<th>Description</th>
<th>Qty</th>
<th>Unit Price in INR</th>
<th>Amount in INR</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>SCID396</td>
<td>Cordless Ultrasonic Dissector 39 cm (1 torque wrench included with each dissector) Box of 6 Nos.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Single patient use</td>
<td>1 Box</td>
<td>2,10,000.00</td>
<td>2,10,000.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 5 mm diameter, 39 cm shaft length</td>
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<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>• 14.5 mm active blade</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dual-mode energy button (minimum and maximum)</td>
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<tr>
<td>2</td>
<td>SCG</td>
<td>Reusable Generator</td>
<td>1 Nos.</td>
<td>1,50,000.00</td>
<td>1,50,000.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Reusable for up to 100 sterilization cycles</td>
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<tr>
<td></td>
<td></td>
<td>• Sterilizable using low temperature hydrogen peroxide gas plasma, such as STERRADTM*</td>
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<tr>
<td></td>
<td></td>
<td>• Integrated LED indicator provides device feedback</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>SCB</td>
<td>Reusable Battery</td>
<td>2 Nos.</td>
<td>1,50,000.00</td>
<td>3,00,000.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Reusable for up to 100 sterilization cycles</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>• Advanced lithium polymer battery</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>• Sterilizable using low temperature hydrogen peroxide gas plasma, such as STERRAD™</td>
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</tr>
<tr>
<td>4</td>
<td>CBC</td>
<td>Battery Charger Bay</td>
<td>1 Nos.</td>
<td>1,50,000.00</td>
<td>1,50,000.00</td>
</tr>
<tr>
<td>5</td>
<td>SCST1</td>
<td>Sterilization Tray (Holds one generator and 1 battery)</td>
<td>1 Nos.</td>
<td>15,000.00</td>
<td>15,000.00</td>
</tr>
</tbody>
</table>

Rupees Eight Lac Twenty Five Thousand Only.

Total Amount Rs. 8,25,000.00

For Arogya International

Authorised Signatory

Arogya International
303/3-6, Kumar House,
Central Market, Prashant Vihar,
Delhi-110085 India
Tel. : (011) 27555433
Fax : (011) 27555233
E-mail : vvv124@gmail.com
Terms & Conditions

a. Vat @5% will be charged extra on the quoted prices
b. Payment 100% on Delivery.
c. Delivery within 6-8 weeks of receipt of confirm order.
d. Installation free of cost by company engineer
e. Price Validity: Upto 31st April, 2014

For Arogya International
Authorized Signatory

Arogya International
303/10-6, Kumar House,
Central Market, Prashant Vihar,
Delhi-110085 India
Tel.: (011) 27555433
Fax.: (011) 27555233
E-mail: vvv124@gmail.com
Proprietary Article Certificate

To Whomsoever It May Concern

This is to certify that the following products:

- TSCD396 Sonicision Dissector
- TSCG Sonicision Generator
- TSCB Sonicision Battery Pack
- TCBC Sonicision Battery Charger
- TSCT1 Sonicision Sterilization Tray
- TSCT12 Sonicision Torque Wrench

are the proprietary products of Covidien IIC, 15 Hampshire Street, Mansfield, MA 02048 USA.

The Product design and specifications are the property of and controlled by Covidien IIC, USA.

For Covidien Healthcare India Pvt. Ltd.

Sincerely,

Pragati Srivastava
Regulatory Affairs Specialist- Indian Sub-Continent

Covidien Healthcare India Pvt Ltd
10th Floor, Building NO.9B
DLF Cyber City, Phase III,
Gurgaon, Haryana 122002

91-124-4709800 [T]
91-124-4206850 [F]
www.covidien.com
DAA-2014-IN-IN-000008

28 November 2013

To Whom It May Concern

Letter of Authority

Covidien Healthcare India Private Limited (Covidien) confirms that:

Arogya International (Distributor)
303, Kumar House, Block-D-8
Central Market, Prashant Vihar
Delhi 110095, India

is the non-exclusive distributor of Covidien appointed pursuant to a Distributor Agreement dated 15 November 2013 (Agreement).

The Distributor is authorized by Covidien to transact business in the Distributor’s own name and at its sole risk in connection with the following Accounts (List of Accounts):

1. Solely in relation to the following hospitals:
   a. In the state of Delhi, India:
      i. All India Institute of Medical Sciences
      ii. Dr Ram Manohar Lohia Hospital; and
      iii. Safdarjung Hospital.
   in respect of all products sold under the classes of trade known as Hardware (HW), Electrosurgery (ES) and Vessel Sealing (VS).

All products sold under the classes of trade known as Hardware (HW), Electrosurgery (ES) and Vessel Sealing (VS) are collectively known as "Products".

We confirm that the Distributor is entitled to market, promote, offer to sell and sell the Products in the Accounts specified in the List of Accounts.

This Letter of Authority is effective for the term of the Agreement, which expires on 30 September 2014, unless earlier revoked by Covidien in writing.

This Letter of Authority shall supersede any prior or existing letters of authority issued by Covidien to the Distributor.

For and on behalf of

Covidien Healthcare India Private Limited

Mark Andrew Rooney
Managing Director, Indian Sub-Continent