Ref. No.44/Stores(DO)/Surg/Prop/2013-14/FSC  
Dated: 21.03.2014

Subject: Purchase of **Stapling & Laparoscopy product (Optical Trocars)** for the department of Surgery at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

*****

The Institute is in the process to purchase of **Stapling & Laparoscopy product (Optical Trocars)** for the department of Surgery at AIIMS, New Delhi-29 from M/s.Covidien Healthcare India Pvt. Ltd., Gurgaon on proprietary basis. The proposal submitted by M/s.Arogya International (Authorized Indian Agent) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No.44/SO(DO)/Surg/Proprietary/2013-14/FSC The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before **07.04.2014 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

Encl: Related documents enclosed.
# ALL INDIA INSTITUTE OF MEDICAL SCIENCES
# ANSARI NAGAR, NEW DELHI – 110 029

## PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

<table>
<thead>
<tr>
<th>Item/Type/Model No. required along with specification</th>
<th>Stapling &amp; Laparoscopy Products</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Is the item a spare part attachment or accessory for an existing equipment</td>
<td>No</td>
</tr>
<tr>
<td>3. Name of the manufacturers/Supplier of the item proposed by the indenter</td>
<td>M/s. Covidien, USA/ M/s. Arogya International, Delhi</td>
</tr>
<tr>
<td>4. Are they sole manufacturers/sold distributors of the item</td>
<td>Yes</td>
</tr>
<tr>
<td>5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can’t be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.</td>
<td>No</td>
</tr>
<tr>
<td>6. What were the efforts made to locate alternative source of supply of use other substitutes.</td>
<td>No other alternative source for supply of other substitutes</td>
</tr>
<tr>
<td>7. Why open/limited tender can’t be resorted to, for locating alternative source.</td>
<td>These are proprietary items of M/s. Covidien, USA</td>
</tr>
<tr>
<td>8. Are the proprietary items certifying that the rates are reasonable or not.</td>
<td>Rates certificate from the firm is enclosed</td>
</tr>
<tr>
<td>9. Any other justification for procuring item from single source.</td>
<td>No</td>
</tr>
</tbody>
</table>

The above mentioned information is provided by the firm.

Signature of Indentor (Dental Surgery Officer): [Signature]

Counter Signed (Head of the Department): [Signature]

Note: It is hereby informed that the item at St. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)
<table>
<thead>
<tr>
<th>S.No</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>5 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility &amp; fixation length 150 mm.</td>
</tr>
<tr>
<td>2</td>
<td>Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins &amp; insufflation port. Should be with fixation cannula along with universal seal</td>
</tr>
<tr>
<td>3</td>
<td>12 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility &amp; fixation length 100 mm.</td>
</tr>
<tr>
<td>4</td>
<td>Reusable Handle for Powered firing of Endoscopic Linear cutter reloads. To be used in 50 cases or 300 firings, whichever is earlier. Autoclavable &amp; compatible with different reloads of size 30, 45 &amp; 60mm.</td>
</tr>
<tr>
<td>5</td>
<td>EndoGIA Reusable adapter along with Manual Adaptor Tool, Autoclavable with a working length of 18cm. Compatible with different reloads of size 30, 45 &amp; 60mm</td>
</tr>
<tr>
<td>6</td>
<td>Rechargeable Battery set for iDrive Ultra consists of Rechargeable Battery, iDrive Battery Charger, iDrive Battery Insertion NG. Battery lasts for at least 50 recharge cycles. Charger with indications of Charging.</td>
</tr>
<tr>
<td>7</td>
<td>Disposable Single incision Laparoscopy port, made of flexible polymer for better maneuverability, consisting of 3 working ports &amp; 1 insufflation tube. To be provided with 3 no. 5mm cannula &amp; 1 no. 5 – 12mm cannula.</td>
</tr>
<tr>
<td>8</td>
<td>Disposable Roticator Endoscopic Grasper 5mm with 0-80° articulating tip and 360° rotation, to be provided with spin lock mechanism</td>
</tr>
<tr>
<td>9</td>
<td>Disposable Roticator Endoscopic Curved Mini Shears 5mm with 0-80° articulating tip and 360° rotation, to be provided with cautery connection</td>
</tr>
<tr>
<td>10</td>
<td>Disposable Roticator Endoscopic Maryland Dissector 5mm with 0-80° articulating tip and 360° rotation, to be provided with Cautery connection</td>
</tr>
<tr>
<td>11</td>
<td>Disposable preloaded clip applier, size 5mm. To be loaded with minimum 18 clips, consisting of clip logic technology for reduced scissoring effect &amp; a backlight counter on back to identify remaining Clips in the instrument</td>
</tr>
<tr>
<td>12</td>
<td>Laparoscopic Linear Cutter, Extra Length without knife for Laparoscopic Surgery, size 12 mm, Universal for use with 30 mm, 45 mm &amp; 60 mm Reloads.</td>
</tr>
<tr>
<td>13</td>
<td>Laparoscopic Linear Cutter reload with knife, 60mm, with Three Different Leg Length for Medium Thick Tissue</td>
</tr>
<tr>
<td>14</td>
<td>Laparoscopic Linear Cutter reload with knife, 60mm, with Three Different Leg Length for Extra Thick Tissue</td>
</tr>
<tr>
<td>15</td>
<td>Laparoscopic Linear Cutter reload with knife, 60mm, with Three Different Leg Length for Vascular medium tissue</td>
</tr>
</tbody>
</table>
February 21, 2014

The Director,
Department of General Surgery,
All India Institute of Medical Sciences,
Ansari Nagar, New Delhi.

Quotation of Optical Trocars Make Covidien, USA

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Code</th>
<th>Description</th>
<th>Qty. in Nos.</th>
<th>Unit Price (In Rs.)</th>
<th>Total Price (In Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>TNOB5LGF</td>
<td>5 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility &amp; fixation length 150 mm.</td>
<td>12</td>
<td>4,730.00</td>
<td>56,760.00</td>
</tr>
<tr>
<td>2</td>
<td>TNB15STF</td>
<td>Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins &amp; insufflation port. Should be with fixation cannula along with universal seal</td>
<td>6</td>
<td>4,364.83</td>
<td>26,188.98</td>
</tr>
<tr>
<td>3</td>
<td>TNOB12STF</td>
<td>12 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility &amp; fixation length 100 mm.</td>
<td>24</td>
<td>4,161.00</td>
<td>99,864.00</td>
</tr>
</tbody>
</table>

**Total Amount Rs.** 182,812.98  
**Vat 5% Rs.** 9,140.65  
**Net Amount Rs.** 191,953.63

(Arogya International  
393/D-6, Kumar House,  
Central Market, Prashant Vihar,  
Delhi-110085 India  
Tel.: (011) 27555433  
Fax: (011) 27555233  
E-mail: vvi12@gmail.com)

[Signatures]

Rupees One Lac Ninety One Thousand Nine Hundred Fifty Three and Sixty Three Paisa Only)
Terms & Conditions:

1. Quoted Prices is F.O.R. Hospital.
2. Vat will be charged extra on above prices @ 5% or as applicable at the time of Billing.
3. Supply within 6 to 8 weeks of receipt of confirm order.
4. This Quotation is valid till next intimation from our side.

For Arogya International

[Signature]

Authorised Signatory

Arogya International

103/D-6, Kumar House,
Central Market, Prashant Vihar,
Delhi-110085 India
Tel. : (011) 27555433
Fax : (011) 27555233
E-mail : vvi24@gmail.com
Proprietary Article Certificate

To Whomsoever It May Concern

To,

The Director,
All India Institute of Medical Science
Ansari Nagar, New Delhi

This is satisfy that:

**TONBSLG5- VERSAPORT V2 OPT 5MM LNG TROC**
5 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 150 mm.

**TONB12STF- VERSAPORT V2 OPT 12MM STD TROC**
12 mm Optical Viewing Dilating Dolphin Nose Tip Trocar to facilitate smoother insertion along with clear transparent ribbed cannula for better visibility & fixation length 100 mm.

The above mentioned products are the proprietary products of M/s Covidien Inc, 15 Hampshire Street, Mansfield, MA 02048 USA.

The product design and specifications are the property of and controlled by Covidien Inc, USA.

For Covidien Healthcare India Pvt. Ltd.

Sincerely,

Pragya Mishra
Regulatory Affairs Specialist—Indian Subcontinent
Proprietary Article Certificate

To Whomsoever It May Concern

To,

The Director,
All India Institute of Medical Science
Ansari Nagar, New Delhi

This is satisfy that:

TNB11STF - Bladeless trocar for Laparoscopy surgery, size 11mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB11STF# - Bladeless trocar for Laparoscopy surgery, size 11mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB12LGF - Bladeless trocar for Laparoscopy surgery, size12mm LGF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.

TNB12LGF# - Bladeless trocar for Laparoscopy surgery, size12mm LGF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB12STF - Bladeless trocar for Laparoscopy surgery, size 12mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB12STF# - Bladeless trocar for Laparoscopy surgery, size 12mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal

TNB15STF - Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.

TNB15STF# - Bladeless trocar for Laparoscopy surgery, size 15 mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.

TNBSSTF - Bladeless trocar for Laparoscopy surgery, size 5mm STF. Having tissue dilating fins & insufflation port. Should be with fixation cannula along with universal seal.
TNB5STF# - Bladeless trocar for Laparoscopy surgery, size 5mm STF. Having tissue
dilating fins & insufflation port. Should be with fixation cannula along with universal
seal

The above mentioned products are the proprietary products of M/s. Covidien llc, 15
Hampshire Street, Mansfield, MA 02048 USA

The product design and specifications are the property of and controlled by Covidien llc,
USA.

For Covidien Healthcare India Pvt Ltd

Sincerely,

Pragalva Mishra
Regulatory Affairs Specialist – Indian Subcontinent
10 January 2014

To Whom It May Concern

LETTER OF AUTHORITY

Covidien Healthcare India Private Limited (Covidien) confirms that:

Vishaveer Verma
Arogya International (Distributor)
303, Kumar House, Block-D-6, Central Market
Prashant Vihar, Delhi 110085
India

is the non-exclusive distributor of Covidien appointed pursuant to a Distribution Agreement with a commencement date of 15 November 2013 (Agreement).

The Distributor is authorized by Covidien to transact business in the Distributor’s own name and at its sole risk, in connection with the Accounts set out in the Annexure attached to this letter (List of Accounts), for the following products:

All products sold under the classes of trade known as Vessel Sealing (VS), Electrosurgery (ES), Hardware (HW), Instruments & Ligation (LA), Access (AC), Endo Stapling (SP) and Open Stapling (OS), (collectively, Products).

We confirm that the Distributor is authorized to market, promote, offer to sell and sell the Products to the Accounts specified in the List of Accounts.

The Distributor is required to relinquish all Product registrations to Covidien (or its designate) upon Covidien’s request.

This Letter of Authority is effective for the Term of the Agreement, which expires on 30 September 2015, unless earlier revoked by Covidien in writing.

This Letter of Authority shall supersede any prior or existing letters of authority issued by Covidien to the Distributor.

Yours faithfully

For and on behalf of
Covidien Healthcare India Private Limited

Rajeev Koomar
Finance Director, Indian Sub-Continent