Ref. No.38/Stores (DO)/Uro/Proprietary/2013-14/FSC

Subject: Purchase of SIMULATOR for Virtual-Reality Training in Endourology and PCNL for Department of Urology at AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.

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The Institute is in the process to purchase SIMULATOR for Virtual-Reality Training in Endourology and PCNL for Department of Urology at AIIMS, New Delhi-29 from M/s. Simbionix Ltd., ISRAEL on proprietary basis. The proposal submitted by M/s. Vintek Medical Corporation, Kolkata-700 001 (Authorized Indian Agent) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No.38/Stores (DO)/Uro/Proprietary/2013-14/FSC. The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before 13.03.2014 upto 12.30 p.m., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

Encl: Related documents enclosed.
Proprietary Certificate

September 17, 2013

To Whom It May Concern:

This is to certify that Simbionix’ URO/PERC Mentor is proprietary of Simbionix Ltd /Simbionix USA Corporation with the following modules:

- Hall of Fame Cyberscopy
- Endourology Basic Tasks
- Stone Manipulation
- Strictures treatment
- PCN Basic Tasks
- PCN normal patients
- PCN obese patients

Sincerely yours,

Doron Zilberman
VP Sales & Business Development
Simbionix Ltd.

Simbionix Ltd.
Golan Corner of Hanegev St.
Airport City 70151, Israel

Simbionix Ltd. Golan corner of Hanegev St. Airport City 70151 Israel
Tel: +972-3-9114444 Fax: +972-3-9114455 www.simbionix.com
To whom it may concern,

Manufacturer Certificate

This is to confirm that the URO / PERC Mentor™ is a proprietary product, manufactured solely by Simbionix with no other manufacturer.

Sincerely,

Ran Brownstein
President

Simbionix Ltd.
Beit Golan, Corner of Golan and Hanegev St., Airport City 70151, Israel
Mailing Address: PO Box 1081, Airport City, Lod, 70198, Israel
Phone +972-3-9114444  Fax +972-3-9114455  www.simbionix.com
Proprietary Certificate

May 15, 2012

To Whom It May Concern:

This is to certify that Simbionix' URO/PERC Mentor is proprietary of Simbionix Ltd /Simbionix USA Corporation.

Sincerely yours,

Doron Zilberman
VP Sales & Business Development
Simbionix Ltd.
Specification for SIMULATOR for Virtual-Realty training in Endourology and PCNL

- The system should be fully computerised and interactive
- The system should be able to provide comprehensive training in the field of Endoscopic Urological procedures including cystoscopy, Ureteroscopy, RIRS & PCNL puncture
- The system should have a built in tool for training individual and group trainees.
- The system should have software to allow evaluation of trainees.
- The System should have the following accessories
  i) Latest, high-end PC and simulator processor, including mannequin
  ii) At least 17" size flat LCD touch screen
  iii) Flexible scope capable of functioning as ureteroscope and cystoscope
  iv) 24F Rigid Cystoscope
  v) 1 stone-holding basket
  vi) 1 stone-holding forceps suitable for each ureteroscope
  vii) Separate pedals for tools and fluoroscopy operation
  viii) Any instrument required for full functional use of all capabilities of simulator.
- The System should have option of selecting instruments, telescope, energy sources like pneumatic lithotripter, laser etc.
- The System should also simulate the C-ARM image on the screen
- The system should at least have 10 basic tasks in an increasing level of difficulty to enable familiarizing the trainee with the system anatomy and the skills necessary to perform endourology procedures.
- The Systems should at least have 10 different patient simulations for various procedures of stone management, BPH treatment etc.
- The System should have a tool for managing workshops, training programs. The instructor should be able to manage a single trainee or groups, build training programs, assign tutorials, assign exams & review trainees’ performance.
- The System should have a mannequin that also represents a patients torso approachable from the back for PCN procedures with interchangeable cartridges to enable practise of normal or obese patients with access to both left and right side of the patient
- The cartridges should be fitted with life-like layers of epidermis, underlying tissues and real ribs to provide the physical system for percutaneous puncturing.
- The System should be provided with 2 needles, 15 cm and 21 cm
- The Percutaneous simulation should have at least 6 basic tasks in an increasing level of difficulty enable the new trainee with skills necessary to perform percutaneous renal access procedures done under real-time simulated fluoroscopy.
- The system should provide at least 7 different virtual patients each for normal & obese patients for training of PCN procedures
- The system should be future ready to incorporate a visual library of patients based on anatomies created from CT/MRI images of real patients.
- The system’s central processing unit should be of the latest generation.
- The system should be C.E. and ISO Certified.
PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification
   Simulator for Virtual-Reality Training in Endourology and PCNL

2. Is the item a spare part attachment or accessory for an existing equipment
   No

3. Name of the manufacturers/Supplier of the item proposed by the indenter.
   M/s. Simbionix Ltd., Israel / M/s. VINTEK MEDICAL CORPORATION

4. Are they sole manufacturers/sold distributors of the item
   Yes

5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can’t be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.
   No

6. What were the efforts made to locate alternative source of supply of use other substitutes.
   No other alternative source for supply of other substitutes

7. Why open/limited tender can’t be resorted to, for locating alternative source.
   These are proprietary items of M/s. Simbionix Ltd., Israel

8. Are the proprietary items certifying that the rates are reasonable or not.
   Rates certificate from the firm is enclosed

9. Any other justification for procuring item from single source.
   No

The above mentioned information is provided by the firm.

Signature of Indenter
(Demanding Officer)

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)
Proforma Invoice No. 00101/13-14/A

To
The Directors
All India Institute of Medical Sciences
Ansari Nagar
New Delhi

M/S Simbionix Ltd, Israel Make

<table>
<thead>
<tr>
<th>SI No</th>
<th>Description</th>
<th>Unit Price USD</th>
<th>Total Price USD</th>
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<tbody>
<tr>
<td>1</td>
<td>Urology Simulator Model: URO PERC Mentor Modules:</td>
<td>$ 144,000.00</td>
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<td>• Hall of Fame Cyberscopy</td>
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<td>• Basic Tasks – Endourology</td>
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<td>USD One lakh forty five thousand five hundred only</td>
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Terms & Conditions:
Delivery: 8 - 10 weeks from the opening of Letter of Credit.
Warranty: Comprehensive warranty / guarantee for 5 years.
Validity: Rates are valid for 9 months.
Taxes: Custom duty, clearance charges and other expenses extra as per actuals.
Installation: Free of Cost.
Payment: 100% by irrevocable Letter of Credit in favour of our principals M/S Simbionix Ltd.

Bank Details:
Bank Leumi
Business Branch Rechovot, Israel
Simbionix Account No. 202400/33
Branch No. 978
SWIFT Code: LUMIILITXXX
IBAN: IL 1097820240033